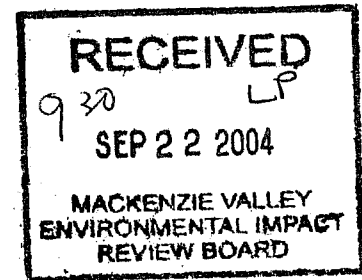




**Andrew Gamble & Associates**  
14 Mitchell Drive, Yellowknife, NT, Canada X1A 2H5

Ms. Kimberley Cliffe-Phillips  
Environmental assessment Officer  
Mackenzie Valley Environmental Impact Review Board  
Yellowknife, NT



September 21, 2004

Dear Ms. Cliffe-Phillips;

**Deh Cho Bridge – Developer’s Assessment Report, Appendix 12**

I have discovered a slight inconsistency in our DAR submission.

Appendix 12 of our DAR includes 3 reports prepared by Nichols Applied Management. The third report is on Aboriginal benefits. The ‘paper’ copy of our DAR submitted May 25, 2004 includes their final report, dated February 2003. I have recently noticed that the PDF version of this appendix (posted on your website) includes an earlier draft of this report. I assume that we inadvertently used the wrong version when we prepared the PDF version of our submission.

I do not believe this is a material issue, since none of the subsequent IRs or discussion have related to this report. However, I have prepared and attached a corrected PDF version of this appendix ‘for the record’.

My apologies for the error.

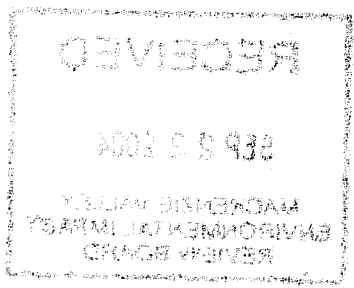
Yours truly,

Andrew Gamble

c Albert J. Lafferty, DCBC  
Jivko Jivkov, Jivko Engineering  
attachment



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**UPDATE**

**Benefit-Cost Analysis  
of the  
Deh Cho Bridge**

Submitted to:  
**Department of Transportation  
Government of the GNWT**

By:  
**Nichols Applied Management  
Management and Economic Consultants**

February 2003

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## 1. INTRODUCTION

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The Department of Transportation (DOT) of the Government of the Northwest Territories (GNWT) commissioned a benefit-cost analysis of the proposed Deh Cho Bridge in the summer of 2002. This benefit-cost analysis is documented in the Nichols Applied Management report entitled "Benefit-Cost Analysis of the Deh Cho Bridge", dated September 2002.

Subsequent to the completion of the benefit-cost analysis, DOT received a new commercial Vehicle Traffic Forecast for the Mackenzie (or Deh Cho) River crossing. This forecast, which presents both a Conservative Case and a Probable Case, was prepared on behalf of DOT by Prolog Canada Inc.

DOT is now basing its planning on the Conservative Case presented by Prolog Canada Inc. This case presents a community re-supply traffic forecast that is approximately 20% higher than the forecast on which the benefit-cost analysis was based. The corresponding increase for mine supply traffic is 52%. This increase in traffic volumes is influenced, among other factors, by:

- updated information on mining construction and operations;
- inclusion of a small impact of pipeline activities in the Mackenzie Valley on traffic on Highway 3; and
- a "traffic lift" that can be expected once the Deh Cho Bridge is in place.

In view of this new information, Nichols Applied Management has updated the key findings of its original benefit-cost analysis. This document presents the findings of this update. All estimates in dollar terms are in constant 2002 dollars.

---

## 2. UPDATE METHODOLOGY

---

The Prolog Conservative Case commercial traffic forecast changes two key variables in the original benefit-cost analysis:

- the forecasted number of commercial vehicles; and
- the anticipated freight volume.

As noted, the Prolog Conservative Case forecasts more commercial vehicles than the forecast used in the original benefit-cost analysis. The same holds true for the anticipated freight volume. However, the increase in freight volume is more than the increase in commercial vehicle numbers because the Prolog forecast assumes marginally higher per vehicle freight volumes than the original benefit-cost analysis.

The update consists of the following:

- introduction of the Prolog Conservative Case traffic and freight volumes into the calculations underpinning the original benefit-cost analysis; and
- recalculating the key benefit-cost analysis variables.

This update focuses on the effects of the new traffic and freight volume forecasts on the project's internal rate of return. The internal rate of return (or IRR) is the discount rate that balances the costs and benefits, or, in other words, the discount rate that produces a benefit-cost ratio of 1.0.

The update does not affect the benefits that accrue to non-commercial travelers. No new traffic forecasts for this segment are available, although the Prolog study suggests that ". . . tourism (non-commercial traffic) is likely to provide the largest increment in new traffic". The update also does not affect the estimate of other savings to businesses, related to reduced handling and warehousing. The original estimate of this benefit is not directly tied to forecasted freight volumes.

## 3. UPDATE RESULTS

### 3.1 BENEFIT-COST ANALYSIS

Table 1 presents the key results of both the original and updated benefit-cost analyses. It shows that the project's IRR increases from 7.9% to 8.5%. The update result is in line with the sensitivity analysis performed in the original benefit-cost analysis, which indicates an IRR of 8.4% assuming a high traffic scenario.

The original benefit-cost analysis concludes that the project creates net benefits within the normal range of acceptable returns. Indeed an IRR of more than 5.0% is often deemed acceptable for many Canadian public sector projects. The update result further strengthens this conclusion.

Table 1 shows also that the higher commercial traffic forecast increases the net benefit (discounted at 5%) from \$32.3 million to \$38.6 million, an increase of 19.5%.

**Table 1 Comparison of Key Benefit-Cost Analysis Results**

	Original Benefit-Cost Analysis	Update
Internal Rate of Return	7.9%	8.5%
<b>Costs (\$ million 2002, NPV 5%)</b>		
Total Costs	59.4	59.4
<b>Benefits (\$ million 2002, NPV 5%)</b>		
Other Benefits	63.5	63.5
Cost Savings Commercial Traffic	28.1	34.5
Total Benefits	91.7	98.0
<b>Net Benefit (\$ million 2002, NPV 5%)</b>	32.3	38.6

The update results reflect a more buoyant economic outlook than the one implied in the original benefit-cost analysis. Yet higher IRR and Net Benefits would result from using the Prolog Probable Case commercial traffic forecast or from including a "traffic lift" due to the bridge for non-commercial traffic.

### 3.2 FINANCIAL IMPACT ANALYSIS

The original benefit-cost analysis report includes some comments on a number of potential financial impacts that may accrue to various stakeholder groups and sectors. These financial impacts are crucially dependent on the bridge financing policies, especially tolls.

Table 2 provides both estimated transportation and other business benefits as calculated in the original benefit-cost analysis and this update. The table shows the benefits in one particular year – 2010 – for illustration purposes. The total increases each year are in line with traffic; the benefits per tonne remain relatively stable over time.

**Table 2 Estimated Transportation and Other Business Benefits in 2010**

	Original Benefit-Cost Analysis	Update	Difference
<b>Transportation and Business Benefit</b>		(constant \$ 2002)	
Community Re-Supply Ferry	635,130	749,571	114,441
Community Re-Supply Ice Bridge	138,070	166,633	28,563
Community Re-Supply Helicopter	335,686	335,686	-
Other Business Benefit	1,025,465	1,025,465	-
Mine Supply Ice Bridge	396,000	627,000	231,000
<b>Total</b>	<b>2,530,351</b>	<b>2,904,354</b>	<b>374,003</b>
<b>Transportation and Business Benefit Per Tonne</b>		(\$/tonne)	
Community Re-Supply Ferry	3.83	3.24	(0.59)
Community Re-Supply Ice Bridge	2.30	1.95	(0.35)
Community Re-Supply Helicopter	620.00	620.00	-
Weighted Average	4.90	3.94	(0.96)
Other Business Benefit	4.53	3.24	(1.29)
Total Community Re-Supply	9.42	7.17	(2.25)
Mine Supply Ice Bridge	2.00	2.18	0.18

The table shows that transportation benefits of the Update Analysis are higher in absolute terms than those of the original benefit-cost analysis. The per tonne benefits decrease, however, because the update increases both the number of vehicles and the freight tonnage but the latter more than the former. The mine supply is the exception. The new Prolog estimate for trucks and freight volume are up relative to the original benefit-cost analysis, but the truck volume is up more than the freight volume.



The Update Analysis shows that a toll of \$6/tonne is higher than the expected benefit for the mine supply traffic by \$3.82 per tonne. This compares with \$4 per tonne in the original benefit-cost analysis.

A \$6 per tonne toll is also higher than the community re-supply and other business benefit per tonne for traffic diverted from the ice road. This benefit is calculated at \$7.17 per tonne (compared with \$9.40 per tonne in the original).

In the 2010 example year, the Update Analysis and the tonnage forecasts used implies a toll income from commercial traffic of just over \$2 million. As shown in Table 2, the commercial traffic and other business benefits are estimated at \$2.6 million.

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## 4. CONCLUSION

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Using the Prolog Conservative Case traffic forecasts as compared to the traffic forecasts used in the original benefit-cost analysis strengthens the conclusion that the Deh Cho Bridge is economically viable. The internal rate of return – or the rate at which the discounted future costs and benefits are equal – increases from 7.9% to 8.4%. The project creates net benefits that are well within the normal range of acceptable returns.

**FINAL REPORT**  
**Benefit-Cost Analysis**  
**of the**  
**Deh Cho Bridge**

Prepared for:  
**Department of Transportation**  
**Government of the Northwest Territories**

By:  
**Nichols Applied Management**  
**Management and Economic Consultants**

September, 2002

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Appendix E	Cost-Benefit Analysis

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## EXECUTIVE SUMMARY

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The Department of Transportation (DOT) of the Government of the Northwest Territories (GNWT), responding to a proposal by the Combined Council Alliance of Fort Providence, is reviewing the economic, financial, and technical feasibility of constructing a bridge across the MacKenzie (Deh Cho) River at Fort Providence.

The bridge would replace the current ferry/ice bridge crossing of the river and allow for reliable, all-season road travel between Yellowknife and supply centres in the western NWT and the south.

This study supports the DOT's review of the proposed bridge by providing an economic evaluation and economic and financial impact assessment of the project.

### STUDY METHODOLOGY

In carrying out the economic evaluation, the study team has relied on:

- traffic, costing, and operational data provided by DOT;
- data developed in earlier studies of the Deh Cho bridge;
- demographic and business data prepared by the GNWT and Statistics Canada;
- telephone interviews with truck and air transport companies, shippers, retail and other businesses serving the greater Yellowknife area; and
- relevant information from other provincial and federal agencies including Alberta Transportation.

### BENEFIT-COST ANALYSIS

The quantified benefits and costs of the proposed bridge are summarized in the following table. All figures are expressed in constant dollars. Bridge construction is assumed to begin in 2003, with completion in 2005 and the first year of operation in 2006. The estimated life of the bridge is 75 years.

## Summary of Benefit-Cost Analysis

	Total (undiscounted)	Net Present Value (5%)	Net Present Value (10%)
<b>Costs (\$ million 2002)</b>			
Bridge Capital Cost	55.0	50.2	46.0
Bridge Operating Costs	41.3	9.3	4.1
<b>Total Costs</b>	<b>96.3</b>	<b>59.4</b>	<b>50.1</b>
<b>Benefits (\$ million 2002)</b>			
Ferry Salvage Value	1.1	0.9	0.8
Avoided Ferry Operating Costs	105.0	23.6	10.5
Avoided Ferry Capital Costs	5.5	1.2	0.6
Avoided Ice Bridge Operating Cost	10.5	2.4	1.1
Cost Savings Non-Commercial Traffic	80.1	15.7	6.5
Cost Savings Commercial Traffic	139.4	28.1	11.8
Other Business Savings	101.5	19.8	8.2
<b>Total Benefits</b>	<b>443.2</b>	<b>91.7</b>	<b>39.4</b>
<b>Net Benefit (\$ million 2002)</b>	<b>346.9</b>	<b>32.3</b>	<b>-10.7</b>
<b>Benefit Cost Ratio</b>	<b>3.60</b>	<b>1.83</b>	<b>0.83</b>

In undiscounted dollars, the project is shown to generate net benefits over its life of approximately \$347 million, with net annual benefits in most years ranging between \$4.3 million and \$5.8 million.

In dollars discounted at 5%, the project is shown to generate net benefits of \$32 million and a benefit-cost ratio of 1.8. Discounted at 10%, the project costs exceed the benefits by \$10.7 million (in present-value terms), and the related benefit-cost ratio is 0.83. The economic return for the project -- the discount rate that balances the present value of costs and benefits (i.e., produces a benefit-cost ratio of 1.0) -- is 7.9%. As these figures make clear, the project generates net benefits within the normal range of acceptable returns.

A number of sensitivity analyses incorporating alternative assumptions regarding bridge construction and operating costs, traffic growth, and project benefits show that the project returns remain acceptable under a generally wide range of conditions.

This conclusion is further reinforced by a number of non-quantified benefits that are expected to accrue to the NWT from the bridge project. These include, among others, increased regional and territorial economic development stimulated by the greater efficiency and reliability of the highway network and a reduced sense of isolation during the unpredictable freeze-up and scheduled break-up ferry service disruptions.

The benefits of the proposed bridge will accrue generally to the following sectors: government, 30%; individual travelers, 17%; transportation companies and their customers, 31%; and other retail and commercial businesses, 22%.

## **ECONOMIC IMPACT ANALYSIS**

### **Project Construction**

Of the estimated project cost of \$55 million, \$24.3 million or 44% will accrue to NWT businesses and households. Much of the construction labour and a portion of the project engineering and supervision and required equipment supply is likely to be sourced from the NWT. The project construction is expected to provide a total of 125 person-years of direct employment for NWT-based workers.

### **Project Operations**

By removing the need for the continued operation of the ferry and ice bridge, the proposed bridge would eliminate seasonal employment for a total of 21 people or about 8 person-years of employment per year. An estimated 17 of these workers are from the local area, with the balance resident elsewhere in the NWT. The household income associated with the current ferry/ice bridge employment is estimated to be \$350,000 per year, of which about two-thirds accrues to households in Fort Providence, with the balance to other communities in the NWT.

The Deh Cho bridge has the potential to provide some on-going maintenance-related employment, equivalent to perhaps one full-time person, and will generate some periodic repair and rehabilitation work for contractors. The potential operation of a toll booth facility and other initiatives funded by a proposed local economic development fund would reduce the negative local employment effects arising from the displacement of the ferry and ice bridge.

## **FINANCIAL IMPACT ANALYSIS**

The study has examined the potential financial impacts of the bridge to different stakeholder groups and sectors.

For the Government of the NWT, the bridge will generate financial benefits in the form of reduced annual outlays required to maintain the NWT transportation network.

Within the NWT, the local Fort Providence area is likely to realize lower community incomes because of the loss of ferry and ice bridge employment and associated business revenues. However, these adverse effects may be mitigated through the employment and income impacts of toll operations and a proposed local economic development funding initiative.

In the absence of commercial bridge tolls, a wide variety of transport companies, shippers, and other businesses and consumers would realize direct and indirect financial savings from the replacement of the ferry and ice bridge with the proposed all-season bridge crossing. The average savings across all commercial users of the bridge are estimated to be approximately \$5.90 per tonne.

### **Tolls**

If a toll system is implemented, the net savings that accrue to various users and beneficiary groups will depend on the nature of their individual transport patterns. In general, the lowest level of net benefits will be realized by mine re-supply traffic. Much of that traffic utilizes the winter ice bridge, which imposes moderate costs in terms of added travel time and inconvenience. If that traffic was obliged to pay a \$5 per tonne toll, for example, the added costs of using the bridge would exceed the associated economic savings, implying some increase in costs to trucking companies and ultimately to the mining industry itself.

For those shippers that are currently unaffected by seasonal interruptions of freight traffic during spring break-up, a \$5 per tonne tariff would also somewhat exceed the bridge benefits realized, thus placing some upward pressure on trucking costs and hence the delivered price of goods to NWT businesses and households.

However, a number of other businesses in the Yellowknife area now incur substantial costs associated with spring break-up. For many of those businesses, a potential \$5 per tonne tariff would yield residual savings that would ultimately spill over into reduced costs for them and their customers.



---

# 1. INTRODUCTION

---

## 1.1 BACKGROUND TO THE REPORT

In response to a proposal to construct a bridge over the Deh Cho (Mackenzie) River near Fort Providence, the Government of the Northwest Territories (GNWT) through the Department of Transportation (DOT) is reviewing the economic, financial, and technical feasibility of the project. Nichols Applied Management, an economic consulting firm with an extensive background in the evaluation of transportation and other infrastructure developments, has been commissioned to independently evaluate the economic costs, benefits, and impacts of the proposed Deh Cho bridge.

The findings of the consultants are summarized in this report.

## 1.2 DEH CHO BRIDGE PROJECT

The proposed Deh Cho bridge, almost one kilometer in length, would provide a two-lane all-season crossing of the Deh Cho River at kilometre 24 of the Yellowknife Highway (#3). The bridge would be located approximately 12 kilometres from Fort Providence and 314 kilometres from Yellowknife. At the present time, a ferry provides access across the river from approximately May to December, and an ice bridge operates from about January to April. During spring break-up, no vehicle access across the river is available for about a four-week period.

The Yellowknife Highway is the only all-season road linking Yellowknife and other communities in the region to Hay River and to centres in Alberta, the major source for community supplies and equipment. The Yellowknife Highway is also the only all-season road providing access to the gold and diamond mines located to the north of Yellowknife along the Lupin winter ice road. The route thus directly serves over one-half of the population of the NWT and, through the air hub of Yellowknife, indirectly serves the rest of the NWT and Nunavut.

The current Deh Cho bridge proposal, as brought forward by the Combined Council Alliance of Fort Providence, is not the first to document the benefits of a bridge across the Mackenzie at Fort

Providence.<sup>1</sup> A bridge was proposed by GNWT as early as 1970, some ten years after the completion of the highway to Yellowknife.<sup>2</sup> The project was considered again in a 1978 study.<sup>3</sup> And, in 1980, the bridge was the subject of a detailed cost-benefit analysis commissioned by the Yellowknife Chamber of Commerce.<sup>4</sup>

### 1.3 STUDY CONTENTS AND METHODOLOGICAL APPROACH

The main part of the study examines and compares the expected economic costs and benefits of the proposed Deh Cho bridge from a societal perspective and concludes with an assessment of the net economic value of the project. The report discusses as well the sectoral and geographic distribution of project costs and benefits and the likely economic impacts of construction of the bridge. The focus of the study is on economic rather than financial aspects, so alternative project financing arrangements are not relevant to the analysis. However, the financial implications of potential bridge tolls are examined within the context of the estimates and distribution of economic benefits.

In carrying out the economic evaluation, the study team has relied on:

- traffic, costing, and operational data provided by DOT;
- data developed in earlier studies of the Deh Cho bridge, including the recent bridge study prepared by Andrew Gamble & Associates for the Fort Providence Combined Council Alliance;
- population, income, business activity and other statistics prepared by the GNWT and Statistics Canada;
- telephone interviews with truck and air transport companies, shippers, retail and other businesses serving the greater Yellowknife area;

<sup>1</sup> Deh Cho Bridge, Fort Providence, NWT Feasibility Study, Andrew Gamble & Associates, February 2002.

<sup>2</sup> "Mackenzie River Crossing Study" by T.B. Howard and D. S. Mann, Government of the Northwest Territories, March 1970.

<sup>3</sup> A Study in Comparative Costs, Fort Providence River Crossing, Ferry vs. Bridge Services. Peter J. Hart, November, 1978.

<sup>4</sup> "Mackenzie River Bridge Study: A Cost-Benefit Analysis of a Permanent Crossing of the Mackenzie River at Fort Providence, Northwest Territories." Robert Given. February, 1980.

- relevant information from other provincial and federal agencies including Alberta Transportation.

The assumptions and sources of data used in the analysis are discussed in the main body of the report. Sensitivity tests have been carried out to ascertain how alternative assumptions and estimates affect the project economics.

## 1.4 OUTLINE OF THE REPORT

Following the report's introductory section, Section 2 provides an overview of the current transportation arrangements that would be affected by the proposed bridge.

The benefit-cost analysis of the Deh Cho project, together with a discussion of analytical limitations and sensitivity tests, is provided in Section 3.

Section 4 reviews the income and employment impacts of the bridge project on the NWT.

Section 5 discusses a number of key financial implications that may arise from development of the bridge, including the potential impact of tolls on various users.

---

## 2. SITUATION ANALYSIS

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The Deh Cho bridge would have the effect of materially changing existing transportation arrangements at the Highway 3 crossing of the Deh Cho (Mackenzie) River.

### Ferry Operation

During the period from early to mid-May until winter freeze-up in November-December, vehicles now cross the river by ferry, which operates daily from 6 a.m. to midnight.<sup>5</sup> Allowing for normal waiting, loading and unloading, and normal transit time, the average crossing by ferry consumes a total of about 20 minutes.

### Service Disruption

Ferry service is disrupted at times, increasing the average crossing time for all trips to about 30 minutes. These service disruptions relate to due to peak-season congestion, mechanical difficulties, and nautical hazards, mostly as the river freezes up.

During freeze-up, generally between November and January, the ferry continues to operate but ferry service is interrupted periodically for periods ranging from several days to more than two weeks. The unpredictable nature of these interruptions, caused by a number of factors, including low water levels and ice jams, gives people in Yellowknife a sense of isolation during the early winter period and negatively influences travel plans. The current operating practice is to remove the ferry from the water during the initial freeze-up, return it to the water, and then open a channel through the newly formed ice so that the ferry can move back and forth across the river.

Since the ice bridge is under construction during that time and therefore not ready to bear loads, vehicle traffic across the river ceases during these interruptions of the ferry service. Most passenger and cargo traffic between Edmonton and Yellowknife is therefore suspended, although some is diverted to fixed wing aircraft flying between Hay River and Yellowknife and, less frequently, between Edmonton and Yellowknife.

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<sup>5</sup> During the past 8 years, the ferry service has extended over an average period of 252 days. Service interruptions during the ferry season average about 10 days per year, mostly during the freeze-up period (Source: DOT, GNWT).

Sometime between early December and early January, light vehicle traffic can begin to cross the river on the ice bridge, but truck traffic continues to use the ferry until it ceases operations, usually around the middle of January.

### **Ice Bridge Detour**

From about the middle of January (usually within a few days of the end of the ferry service) until just after the middle of April, vehicle traffic -- including heavy trucks -- crosses the river on the ice bridge.

The ice bridge involves a detour that adds 15 kilometres to the distance vehicles travel during the ferry operating season. The speed limit on the 12-kilometre road portion of the detour is 80 kilometres per hour for both light vehicles and trucks. The normal speed on the 3-kilometre ice bridge portion of the detour is 20 kilometres per hour for trucks and 50 kilometres per hour for light vehicles. The ice bridge detour thus adds time and distance in comparison to a permanent bridge crossing.<sup>6</sup>

### **Break-Up**

Vehicles are unable to cross the river for about four weeks from just after the middle of April, when the ice bridge is closed, until early to mid-May, when the ferry begins to operate. During this time, most passenger traffic between Edmonton and Yellowknife is suspended.

A significant amount of cargo, however, is trucked to the river, transferred onto slings, and shuttled by helicopter across the river where it is loaded onto other trucks and transported onward by road.

Similarly, a significant number of passengers divert to fixed wing aircraft flying between Yellowknife and Hay River. Some freight is also diverted in this way, although far less than the volumes that pass over the river on the helicopter shuttle.

### **Summary**

The proposed Deh Cho bridge would eliminate the need for the ferry, the ice bridge, and much of the air transportation required when neither the ferry nor the ice bridge is operating. The bridge therefore would eliminate the seasonal interruptions of vehicle travel on the Yellowknife Highway during break-up, freeze-up, and at other times of the year, thus regularizing vehicle traffic movement.

<sup>6</sup> For the last 10 years, the ice bridge has been open for an average of 111 days per year. As indicated above, the bridge opens for light vehicles before it can accommodate heavy trucks.

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## 3. BENEFIT-COST ANALYSIS

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### 3.1 GENERAL PURPOSES AND APPROACH

The purpose of the economic benefit-cost analysis for the Deh Cho bridge is to determine whether the economic returns from the proposed project are sufficient, relative to alternative investments, to justify proceeding with its development. The economic evaluation that is discussed in this section of the report is distinct from a financial analysis, which would normally include matters of financing and financial viability, including the costs and revenues to the enterprises responsible for the construction and operation of the project.

The economic analysis of the Deh Cho bridge compares "with bridge" and "without bridge" scenarios over the expected life of the project, estimated to be 75 years. The "without bridge" scenario is defined as the continuation of the current ferry and ice bridge crossing of the Deh Cho river. The additional costs and benefits of a bridge relative to that base case scenario are quantified and then compared to ascertain whether the resources consumed by the project yield commensurate returns to the NWT.

Table 1 summarizes the cost and benefit elements that have been quantified and "captured" in the benefit-cost analysis and identifies other project effects that are discussed in qualitative terms in the report but which are not included in the formal benefit-cost framework.

### 3.2 PROJECT COSTS

#### 3.2.1 Capital Costs

The DOT estimates the capital costs of the Deh Cho bridge to range between \$50 million and \$55 million. The study team has used the high end of that range in the base case analysis. All project costs and benefits are expressed in \$2002, and it is assumed that future cost escalation and inflation for costs and benefits will accrue at similar rates.

The bridge will take an estimated three years to construct, with the costs distributed over the construction period as follows: Year 1, 30%; Year 2, 50%; and Year 3, 20%.

**Table 1 Deh Cho Project Benefit-Cost Elements**

	<b>Benefit-Cost Elements</b>	<b>Quantified &amp; Incorporated in Benefit-Cost Framework</b>	<b>Not Included in Formal Benefit-Cost Analysis</b>	<b>Explanatory Comments</b>
<b>Project Costs</b>	Initial bridge capital costs	✓	-	
	Regular bridge operation and maintenance costs	✓	-	
	Periodic bridge rehabilitation costs	✓	-	
	Toll facilities and operations	-	✓	Not included in economic analysis but relevant to financial projections
	Operation and maintenance costs of connecting highway	-	✓	Increased traffic on connecting highways during the spring break-up period could affect highway O&M costs if the bridge is built. These potential cost effects have not been quantified.
<b>Project Benefits</b>	Residual or salvage value of bridge at end of its economic life	-	✓	The net value, allowing for dismantling costs, is expected to be minimal.
	Avoided ferry operating costs	✓	-	
	Avoided costs of recurring ferry rehabilitation/ replacement	✓	-	
	Salvage value of ferry at bridge completion	✓	-	
	Avoided operating costs of ice bridge	✓	-	
	Transport time and cost savings compared to ferry/ice bridge	✓	-	
	Non-transport savings to businesses related to spring break-up disruptions.	✓	-	
	Transport time and cost savings during winter freeze-up period	✓	-	Occasionally, both ferry and ice bridge operations are disrupted during freeze-up period, with resultant time and cost effects to traffic. Disruptions are reflected in the estimate of the average crossing time.
	Increased regional and territorial economic development stimulated by the greater efficiency and reliability of the highway network and reduced transportation costs	-	✓	
	Environmental effects of bridge construction and operation versus continued ferry/ice bridge operation.	-	✓	

No provision is included in the project costs for the construction and operation of potential toll facilities. Those facilities are deemed not to be integral to the function of the bridge itself and are therefore not part of the economic assessment. Toll revenues and associated capital and operating costs would be relevant to the bridge financial analyses.

### **3.2.2 Operating Costs**

#### **Bridge Operation and Maintenance**

In addition to its capital costs, the bridge will incur on-going operational costs for ice and snow removal, repairs, inspections, and preventive maintenance. Periodic deck resurfacing and other replacement and rehabilitation work will also be required. It is estimated, based on DOT communications, that these regular and periodic costs will average approximately 1% of the original capital costs (i.e. \$550,000) annually over the life of the bridge.

#### **Road Operation and Maintenance**

The development of the Deh Cho bridge would provide uninterrupted year-round road access on Highway 3 between Hay River and Yellowknife. The bridge would therefore attract some additional traffic that now utilizes air transport alternatives, particularly during the spring break-up period. This increased road usage may precipitate some additional road operation and maintenance costs.

However, much of the freight traffic disrupted during spring break-up is now transported by road to the Deh Cho River, where it is airlifted across by helicopters to trucks on the other side and transported onward by road. No additional road costs would be associated with these freight movements when the bridge is in operation. The main effect of the bridge on road traffic during the break-up period would be to increase modestly the number of commercial and non-commercial vehicles associated with some fixed wing air passenger and freight movements that now occur between Hay River and Yellowknife and, to a limited degree, Edmonton and Yellowknife during that three-to-four week time. The additional road costs associated with this new traffic are not expected to be significant and have not been quantified and incorporated within the benefit-cost analysis.



### 3.3 PROJECT BENEFITS

#### 3.3.1 Avoided Ferry Operating Costs

The construction of the Deh Cho bridge would negate the need to operate the ferry, thus avoiding the on-going costs of operation. The annual ferry operating costs total \$1,399,500. Those costs include the contract outlays for the ferry operation, equipment rental, fuel and utilities expenses, and costs of staff overtime and casual positions.

#### 3.3.2 Avoided Ferry Capital Costs

The GNWT incurs recurring costs of a capital nature required to maintain the ferry. These costs, totalling approximately \$74,000 annually, include provision for ferry refits and ancillary facilities and equipment.

#### 3.3.3 Salvage of the Ferry

The construction of the proposed Deh Cho bridge would allow for disposition or alternative use of the existing ferry.

The ferry currently in use at the Fort Providence crossing of the Deh Cho River, the Merv Hardie, is a 43 metre craft with a maximum capacity of 14 light vehicles or 2 B-train tractor-trailers and 6 light vehicles. In 1995, the official salvage value of the ferry was U.S. \$750,000, or about Cdn. \$1.125 million.<sup>7</sup> That value has been incorporated into the benefit-cost analysis as a benefit associated with the bridge development.

#### 3.3.4 Avoided Ice Bridge Construction and Operating Costs

A permanent bridge crossing of the Deh Cho River would eliminate the need to construct and maintain an ice bridge during the winter months, with attendant savings to the GNWT. The annual costs of the ice bridge are estimated to be \$140,000. The costs include ice bridge construction and maintenance, access road maintenance, and associated labour and equipment costs.<sup>8</sup>

<sup>7</sup> Source: DOT, GNWT.

<sup>8</sup> Source: DOT, GNWT.

### 3.3.5 Transportation Cost Savings

The construction of the Deh Cho bridge will:

- reduce the travel time taken to cross the Deh Cho River by ferry during the period May to November/December. Users of the ferry incur a travel time that can include waiting for the ferry, loading and unloading, queuing during peak periods, occasional operational disruptions, restricted ferry operating hours (6:00 a.m. to 12:00 midnight), and a reduced transit speed compared to road transport.
- reduce travel times and the distance travelled for traffic utilizing the ice bridge during the winter season, generally from late December or early January to April. The ice bridge requires an additional 15 kilometers in travel distance and involves a slower travel speed compared to transit on the proposed Deh Cho bridge.
- reduce transport costs incurred by commercial and non-commercial traffic during the roughly three-week spring break-up period when neither the ferry nor the ice bridge is operational. During this period, helicopters are used to move freight across the river and added fixed-wing air transport is used to transport passengers and freight between Edmonton and Hay River and Yellowknife and other NWT centres.

The economic value of the transportation cost savings that would accrue from construction of the proposed bridge is discussed below.

#### **Non-Commercial Traffic**

##### **Traffic Numbers**

An estimated 38,000 passenger and other light vehicles and trailers use the ferry annually, and another 12,000 non-commercial vehicles use the ice bridge. The ferry traffic figures are based on actual counts, while the ice bridge figures are estimates based on total vehicle counts taken on Highway #3 near its junction with Highway #1. These traffic volumes are projected to increase by 1% per annum until 2050. That rate of growth is similar to the growth in population of the greater Yellowknife

region, which experienced a 1.3% average annual population increase between 1991 and 2000.<sup>9</sup> Road usage is held constant after 2050. The detailed traffic forecast used for the benefit-cost analysis is presented in Appendix A.

The economic analysis assumes that the bridge, if constructed, would attract all the non-commercial traffic that would otherwise use the ferry and ice bridge.

### Cost Savings

The economic benefits of the bridge attributable to non-commercial traffic include the value of time saved compared to the ferry and ice bridge, and the savings in vehicle operating costs arising from the greater distance of the ice bridge detour.

These travel time savings are estimated at \$605,000 when the bridge opens for traffic. The savings increase over time as traffic increases.

The cost savings are based on:

- a bridge-versus-ferry travel time saving of 30 minutes<sup>10</sup>;
- a bridge-versus-ice bridge time saving of 12.6 minutes; and
- an average value per passenger hour saved is based on \$15.00 per hour<sup>11</sup>.

The operating cost savings are related to the number of vehicles now using the ice bridge and the reduced travel distance implied in the bridge crossing. This cost savings are estimated at \$93,000 in the year the bridge opens and will increase after that in line with traffic forecasts. The operating cost saving assumes:

<sup>9</sup> Recent population projections by the NWT Bureau of Statistics suggest that future population growth in the Yellowknife area could reach 1.6% p.a., exceeding the base projections used in the bridge economic analysis. Sensitivity analyses, discussed further in Section .5, quantify the effects of these higher projections on the project economics.

<sup>10</sup> As discussed in Section 2, the 30 minute estimate for the ferry crossing includes the effects of short duration ferry service disruption due to mechanical difficulties and nautical hazards during freeze-up.

<sup>11</sup> Derived from 1987 figures used by Alberta Transportation of \$5 per hour for non-working passengers and \$12 per hour for working passengers. Assuming two passengers per vehicle, one working and the other non-working, the blended value per hour has been adjusted for wage escalation since 1987 and further adjusted to reflect wage differentials between the Yellowknife area and Alberta.

- a bridge-versus-ferry distance reduction of 15 km; and
- an average total operating cost of \$0.48 per km.

The combined economic savings to non-commercial traffic that would arise from the replacement of the ferry and ice bridge are estimated to total approximately \$778,000 per annum, rising over time to \$1.2 million by 2050, all figures in \$2002. Detailed calculations are presented in Appendix B.

More than three-quarters of those savings relate to ferry traffic, because of the higher traffic volumes using the ferry as compared to the ice bridge and the higher time savings per trip that accrue from displaced ferry traffic.

#### **Diverted Air Traffic**

It is estimated that approximately 700 passengers are diverted on an annual basis to airlines during the spring break-up period when neither the ferry nor the ice bridge are accessible. It is expected that with development of the Deh Cho bridge, those passengers, most of whom are travelling between Hay River and Yellowknife, would revert to road travel. A comparison of costs as between air travel and road travel suggests that some nominal savings would accrue from use of the bridge. These savings are not significant enough to affect the economics of the bridge and have not been included in the benefit-cost framework.

#### **Commercial Traffic**

Projections of commercial traffic for the ferry and ice bridge also are included in Appendix A. Commercial traffic, which includes truck units, semitrailers, buses and other commercial vehicles, is subdivided into two components:

- mine re-supply; and
- community re-supply

#### **Traffic Numbers: Mine Re-Supply**

Mine re-supply traffic, much of which originates from the south via Highway 3, takes place almost exclusively during the winter months. It crosses the ice bridge on the Deh Cho River, continues northward from Yellowknife along the Lupin winter ice road.

Accurate traffic counts and volume figures are available for mine re-supply movements because of the monitoring of the ice road travel that occurs. Mine re-supply shipments fluctuate according to mine development and operational activity. In 2002, 15,470 vehicle movements were reported, marking a slight decline from 2001 but representing an increase in total tonnage transported over the previous year. Mine re-supply volumes have increased significantly in recent years. Future mine traffic may increase if new mines now in the preliminary investigation stages proceed but at the same time traffic volumes in the longer term could be adversely affected if an Arctic port with connecting roads to the mines are developed and provide an alternate routing. Taking these various factors into account, the consultants have accepted as reasonable the median projections of 12,000 annual vehicle movements provided in the recent feasibility study by Andrew Gamble & Associates.

#### **Traffic Numbers: Community Re-Supply**

The remaining -- and larger -- component of commercial traffic encompasses the year-round vehicle movements across the ferry and ice bridge involved in community re-supply. Historical traffic figures are available through ferry statistics and highway counts. Traffic projections have been based on growth of 1% per annum, a rate generally consistent with the historical population growth of the primary region served by Highway 3. The traffic projections developed by the study team are in line with the "optimistic" set of projections in the Gamble & Associates report.

In addition to the traffic using the ferry and ice bridge, an estimated 500 tonnes annually is now airlifted over the river by helicopter during spring break-up. That volume is projected to increase at a rate consistent with other community re-supply traffic.

#### **Cost Savings**

The economic benefits that would accrue in relation to the commercial traffic diverted to a new bridge include the savings in transportation costs due to reduced travel time and, in the case of the ice bridge, travel distance.

This cost saving is estimated at \$3.83 per tonne for the community re-supply traffic now using the ferry and \$2.30 per tonne for community re-supply traffic now using the ice bridge, for a total of \$743,000 in the first year of bridge operations. The corresponding per tonne saving for the

mine re-supply traffic is estimated at \$2, reflecting the marginally bigger loads of this traffic flow, for a total of approximately \$400,000. These estimates are based on:

- a time saving of 30 minutes travel time on a one-way trip compared to the ferry, and an estimated 18 minutes compared to the ice bridge;
- a cost savings per vehicle-hour of \$83.33 and \$110.00, respectively, for community re-supply and mine re-supply vehicles;<sup>12</sup> and
- the savings shippers will realize in transportation costs for freight now airlifted by helicopter over the river during spring break-up. Those costs are estimated to be \$310,000 annually in 2002 and would be expected to increase over time in proportion to rising freight volumes.

The total transport cost savings to commercial traffic that would accrue with development of the bridge are estimated to be \$1.46 million in the first year of bridge operation, rising over time to about \$2.0 million. Appendix C and D provide the detailed tables.

The approximate distribution of those savings as between community and mine re-supply and diverted ferry, ice bridge, and airlift traffic is as shown in Table 2. It shows that almost three-quarters of the commercial traffic-related economic savings accrue to the community re-supply traffic flow. The table also shows that 64% of the total economic savings associated with commercial traffic relate to the fact that the bridge obviates the need for ferry and airlift operations.

**Table 2 Distribution of Economic Savings to Commercial Traffic**

	Ferry	Ice Bridge	Airlift	Total
	<b>% of total Economic Savings</b>			
Mine Re-supply	-	27	-	27
Community Re-supply	42	9	22	73
<b>TOTAL</b>	<b>42</b>	<b>36</b>	<b>22</b>	<b>100</b>

<sup>12</sup> Based on average truck charges divided by route travel times.

### 3.3.6 Other Savings to Businesses

The current interruptions of traffic that occur during winter freeze-up and spring break-up when neither ferry nor ice bridge access is available across the Deh Cho would be avoided with the proposed bridge.

#### Costs Related to Freeze-up

Interruptions during freeze-up, notably when the ferry is removed from the water to allow the river to freeze over and a channel for the ferry to be cleared, tend to be short in duration. As a result, they generally do not entail added costs for businesses in the Yellowknife region, though they do involve inconvenience. Occasionally, interruptions during freeze-up do generate costs for Yellowknife area businesses, obliging them, for example, to transport some goods on fixed wing aircraft. Due to the occasional nature of such costs, they have not been quantified in this study. To the extent that such costs have been excluded, this study underestimates the benefits of the proposed bridge.

#### Costs Related to Break-up

Interruptions during break-up are long in duration, lasting up to four weeks. These interruptions therefore have a number of operational and cost implications for businesses in Yellowknife and other regional communities, including Fort Providence, Rae-Edzo, Wha Ti, Rae Lakes, and Snare Lakes. Shippers and distributors in supply centers such as Edmonton are also affected.

Businesses in the Yellowknife region face added costs associated with:

- warehousing and handling additional inventories acquired in advance of the transportation disruptions during spring break-up;
- the carrying costs of those larger inventories; and
- extra damages and shrinkage linked to the additional inventory handling and to the shipments by helicopter across the Mackenzie.

Shippers and distributors in Edmonton report additional costs associated with storing and handling extra inventories during the break-up period.

The study team contacted a number of major Yellowknife retailers and derived estimates of the additional costs incurred by those operations in

respect to the disruptions in freight traffic at spring break-up. Some of those businesses also reported lost sales due to the inability to maintain full product supply and selection during the affected period. Those reported losses are not included in the cost-benefit analysis because it is likely that many of those sales would be shifted to other businesses or to the sales periods before or after the traffic disruptions.

### Savings Estimates

The costs enumerated for the businesses contacted were extrapolated to the overall retail sector in the Yellowknife region, including the communities mentioned above, yielding an estimated \$985,000 in additional warehousing, handling, inventory, and damage costs to businesses by 2006, the expected first year of bridge operation. It has been assumed that these costs will rise in constant dollar terms by 1% per year, the same growth rate applied to the community re-supply projections. Appendix E provides the detailed table.

It is possible that the costs incurred by the Yellowknife companies contacted are not representative of the entire retail sector of the region and that the industry extrapolations might overstate the total costs incurred. At the same time, some companies outside the retail sector, including restaurants, various business services, and distribution and wholesale operations likely incur costs related to the curtailment of ferry and ice bridge traffic during the spring break-up. To the extent that those costs are not recognized, the aggregate cost impacts are understated.

The study team's estimates of potential business savings that would accrue with development of the bridge can be compared to estimates made in an earlier 1980 study of the bridge<sup>13</sup>. In that report, the comparable business costs (adjusted to exclude the direct transportation impacts) were estimated to be about \$594,000. Since the time those estimates were developed, the downtime period during which no access is available across the river has been reduced. That would tend to reduce the annual cost impacts. However, during the 22 years that have elapsed since that earlier study, population and traffic have increased substantially and the parallel inflationary escalation in costs over that period would also have materially increased the cost estimates, expressed in 2000 dollar terms. The combination of these

<sup>13</sup> "Mackenzie River Bridge Study: A Cost-Benefit Analysis of a Permanent Crossing of the Mackenzie River at Fort Providence, Northwest Territories." Robert Given. February, 1980.



factors would suggest that the 1980 estimates adjusted to 2002 would amount to roughly \$1.0 to \$1.2 million annually. The estimates developed by the study team are not inconsistent with those earlier findings.

### 3.3.7 Non-Quantified Benefits

There are a number of benefits that will accrue to the NWT if the project goes ahead. These are by their nature difficult to quantify and have not been considered in the calculation of the benefit-cost ratio presented below.

These benefits, which are both economic and social, include:

- increased regional and territorial economic development stimulated by the greater efficiency and reliability of the highway network and reduced transportation costs;
- improved relations between businesses and territorial residents due to improved service and lower transportation costs;
- reduced sense of isolation due to improved connections within the region and between Yellowknife and Edmonton, especially during freeze-up and break-up when the current system is at times unpredictably disrupted;
- improved access to government services and employment opportunities;
- reduced environmental impact on the Deh Cho River, since the bridge would eliminate the need for ongoing ice bridge construction and ferry operation. Disturbance of the river during the construction phase of the bridge would, of course, have to be taken into account in this regard.;
- increased opportunities for Aboriginal training, employment, business development, and equity investment;
- support for the policies and objectives of the Government of the Northwest Territories, including the

Department of Transportation's vision for roads in the Northwest Territories, which is based upon two objectives: 1) creating opportunities for economic development, 2) connecting communities.<sup>14</sup>

To the extent that these additional benefits are economic in nature, they would tend to increase the base economic returns estimated for the project. To the extent that they are social in nature, they would tend to improve the quality of life of territorial residents.

### 3.4 SUMMARY OF BENEFIT-COST ANALYSIS

The quantified costs and benefits of the project are summarized in Table 3. The costs and benefits are expressed in constant dollars. Bridge construction is assumed to begin in 2003, with completion in 2005 and the first year of operation in 2006.

In undiscounted dollars, the project is shown to generate net benefits over its life of approximately \$347 million, with net annual benefits in most years ranging between \$4.3 million and \$5.8 million.

The comparison of total costs and benefits in undiscounted dollars neglects the time dimension and the fact that resources used and returns earned in early years have a higher value than those that accrue in later years. It is necessary therefore to bring the streams of future costs and benefits to a common denominator. This is done by converting future costs and benefits to a "present value". Discount rates that represent acceptable returns on resources are used. In the context of many Canadian public sector projects, discount rates of between 5% and 10% are generally applied.

Table 3 shows that the present or discounted values of the costs and benefits for the Deh Cho bridge using discount rates of 5% and 10%, respectively. At 5%, the project is shown to generate net benefits of \$32 million, and yields a benefit-cost ratio of 1.83. At 10%, the project costs exceed the benefits by \$10.7 million (in present-value terms), and the related benefit-cost ratio is 0.79. The economic return for the project -- the discount rate that balances the present value of costs and benefits (i.e., produces a benefit-cost ratio of 1.0) -- is 7.9%. The project is shown to generate net benefits within the normal range of acceptable returns. Appendix E presents the detailed tables.

<sup>14</sup> Source: "Investing in Roads for People and the Economy: A Highway Strategy for the Northwest Territories," Department of Transportation, Government of the Northwest Territories, November 2000.

**Table 3 Summary of Costs and Benefits**

	Total (undiscounted)	Net Present Value (5%)	Net Present Value (10%)
<b>Costs (\$ million 2002)</b>			
Bridge Capital Cost	55.0	50.2	46.0
Bridge Operating Costs	41.3	9.3	4.1
<b>Total Costs</b>	<b>96.3</b>	<b>59.4</b>	<b>50.1</b>
<b>Benefits (\$ million 2002)</b>			
Ferry Salvage Value	1.1	0.9	0.8
Avoided Ferry Operating Costs	105.0	23.6	10.5
Avoided Ferry Capital Costs	5.5	1.2	0.6
Avoided Ice Bridge Operating Cost	10.5	2.4	1.1
Cost Savings Non-Commercial Traffic	80.1	15.7	6.5
Cost Savings Commercial Traffic	139.4	28.1	11.8
Other Business Savings	101.5	19.8	8.2
<b>Total Benefits</b>	<b>443.2</b>	<b>91.7</b>	<b>39.4</b>
<b>Net Benefit (\$ million 2002)</b>	<b>346.9</b>	<b>32.3</b>	<b>-10.7</b>
<b>Benefit Cost Ratio</b>	<b>3.60</b>	<b>1.83</b>	<b>0.83</b>

#### Non-Quantified Costs and Benefits

As discussed earlier in Section 3.1, some potential benefits and costs of the bridge have not been quantified. These include the broad regional and territorial economic benefits that would derive from the greater dependability and continuity of the NWT's transportation system with the development of the bridge. These additional benefits would serve to increase the base economic return estimated for the project.

The environmental effects of the bridge, if quantified, might also affect the project returns. Construction of the bridge may imply some negative environmental impacts but those potential costs would need to be balanced against the possible ongoing environmental effects associated with continued operation of the ferry and ice bridge.

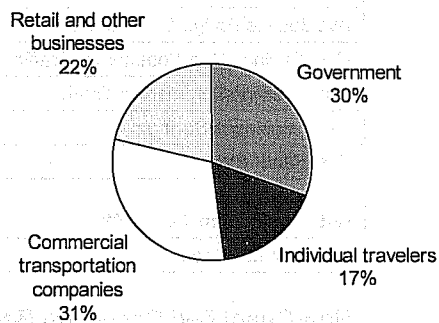
#### Distribution of Economic Benefits

The quantified economic benefits of the Deh Cho project are distributed across a number of sectors within the NWT, as summarized in Table 4 and shown graphically in Figure 1. The GNWT will receive an estimated 30% of the direct benefits, non-commercial travellers, 17%, commercial transportation firms, 31%, and various other NWT businesses, 22%.

**Table 4 Distribution of Total Project Benefits  
(Net Present Value @ 5%)**

Sector	Portion of Project Benefits
Government	30%
Individual travelers	17%
Commercial transportation companies	31%
Retail and other businesses	22%
TOTAL	100%

**FIGURE 1 Distribution of Project Benefits**



The benefits that accrue to commercial transportation companies through reduced travel times and vehicle operating costs may be shared in some part with other NWT businesses through reduced shipping rates and ultimately with final users through reduced product prices. Similarly, some of the benefits realized by individual travelers, as reflected in the estimated savings to non-commercial traffic, may also flow to NWT businesses and government in respect of that portion related to business rather than personal travel.

### 3.5 SENSITIVITY ANALYSIS

The results of the economic evaluation have been tested by adjusting particular costs and benefits to reflect potential risks and uncertainties in the underlying assumptions and projections.

Table 5 shows the results of the various sensitivity analyses carried out. It varies the key cost and benefit assumptions and indicates the effect of that change on the internal rate of return (IRR). As expected higher construction costs and lower traffic counts all lower the IRR but none to a level as to place the economic viability of the project in doubt. Lower construction costs and higher traffic counts increase the IRR.

**Table 5 Economic Sensitivity Analysis**

Sensitivity Analysis	Internal Rate of Return
Bridge Construction Costs +25%	6.5
Bridge Construction Costs -10%	8.7
Bridge Operating Costs at 0.5% of capital	8.3
Average Annual Traffic Growth 1.6%	8.4
Other Business Savings Growth +25%	8.3
Other Business Savings Growth -25%	7.5

A particularly relevant scenario relates to the assumption of 1.6% per annum population and traffic growth versus the 1% rate used in the base case. If these higher projections hold true, the economic return of the project would rise from 7.9% to 8.4%.

The conclusion that can be drawn from the sensitivity analyses is that the project economic returns remain within an acceptable range under a generally wide range of conditions.

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## 4. ECONOMIC IMPACT ANALYSIS

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Section 3 of the report addresses the economic efficiency of the Deh Cho bridge project. This section examines the project's employment and income effects.

### 4.1 PROJECT CONSTRUCTION

Table 6 presents the estimated breakdown of bridge construction costs, as derived from information provided by the DOT, the Gamble & Associates report, and other sources.

These estimates are of a preliminary nature and will be refined as additional engineering work is conducted.

**Table 6 Bridge Construction Costs by Major Element**

Cost Element	Cost \$000	% of Total
Construction <sup>1</sup>	28,660	52%
Structure <sup>2,3</sup>	20,910	38%
Engineering/Supervision <sup>4</sup>	5,430	10%
Total	55,000	100%

1. Includes earthwork, foundations, and bridge deck concrete  
 2. Steel bridge structure assumed to be manufactured off site  
 3. Includes detailed bridge structure engineering design.  
 4. Includes overall project engineering, site supervision, and contract management

#### 4.1.1 Income Impacts

The extent to which the construction expenditures will accrue to the NWT is critically dependent on the contracting approach of the proponent. The proponent may choose to enter into a design and build contract with an Alberta or elsewhere-based firm, in which case relatively modest share of the construction impacts will accrue to the NWT. More likely, however, is that the proponent will rely on NWT-based resources where possible or enter into a design-build contract with a joint venture firm with significant northern participation.

Some bridge construction expenditures, however, will likely accrue to the contractors, suppliers, and workers outside the NWT. For example, the bridge superstructure will likely be built in part in Alberta or elsewhere.

Table 7 presents a geographic breakdown of the construction costs. It assumes that the project contracting strategy will maximize the local content and is based in part on comments from the GNWT Department of Transportation regarding local contracting and engineering capabilities.

The table identifies the major project cost components and where the different components are likely to be sourced. Overall, more than one-half of the project expenditures will likely accrue outside the NWT. This result is driven mostly by the fact that the design and construction of the steel bridge superstructure will likely take place outside the Territories. The superstructure accounts for almost 40% of the total project costs.

**Table 7 Construction Costs by Geographic Region**

	Local	Other NWT	Other Canada	Total	% of Total
	\$000				
Labour (construction/structural)	860	7,740	6,270	14,870	27%
Structural Design	-	-	4,180	4,180	8%
Construction Engineering/Supervision	-	1,500	2,245	3,745	7%
Equipment Rental	780	12,890	6,520	20,190	37%
Materials	-	570	11,430	12,000	22%
<b>Total</b>	<b>1,640</b>	<b>22,700</b>	<b>30,645</b>	<b>55,000</b>	<b>100%</b>
<b>% of Total</b>	<b>3%</b>	<b>41%</b>	<b>56%</b>	<b>100%</b>	
Totals may not add due to rounding.					

Equipment rental and construction-related labour constitute the major project expenditures that will accrue to the NWT and constitute income for NWT-based companies and workers. In the case of equipment rental, much of these expenditures may well flow out of the NWT indirectly in the form of equipment lease payments.

It is assumed that as much as 40% of construction engineering and supervision could be provided by NWT-based engineering firms.

It is estimated that \$8.6 million or about 16% of the total project cost will be earned by skilled NWT-based workers. An additional \$1.5 million in project expenditures may flow to NWT-based engineers and contract supervisors. The combined expenditures on NWT skilled and

professional labour would exceed \$10 million. That amount can be translated into household income by netting out overheads and employer costs, such as contributions to Employment Insurance and Worker Compensation. The resulting estimate of increased household income is \$6.9 million. That income will accrue to NWT households over the three-year construction period.

#### 4.1.2 Employment Impacts

The Deh Cho Bridge project will create an estimated 250 person-years of employment, roughly divided as follows:

- 200 person-years of employment for skilled workers, such as equipment operators, steel workers, and concrete workers; and
- 60 person-years of engineering, site supervision, and contract management.

Based on the information presented in Table 7, much of that employment will be generated outside of the NWT in the fields of project engineering and steel superstructure design and fabrication. It is estimated that a total of 125 person-years of direct employment will accrue to NWT-based workers: 115 person-years to skilled workers involved in earthworks, foundations, and bridge deck construction, and the balance to engineers and contract supervisors.

No detailed information is available about the local availability of skilled workers in the Fort Providence area. However, labour force statistics for the community indicate that there are approximately 75 workers in trades and transportation occupations, suggesting that in the order of 10% of the construction labour component (or 11 person-years) could be sourced locally.

### 4.2 PROJECT OPERATIONS

The operation and maintenance of the Deh Cho bridge implies the need for fewer workers than does the continued operation of the ferry and ice bridge. The ferry and ice bridge provide seasonal employment for a total of 21 people as shown in Table 8. The table also shows that an estimated 17 of these workers are from the local area, with the balance resident elsewhere in the NWT.



All of the employment involved in the ferry and ice bridge operations is of a seasonal nature. The ferry crew works for eight months per year and the other crews for two months or less. This seasonal employment translates into about 8 person-years of employment per year.

**Table 8 Ferry/Ice Bridge: Number of Workers**

	Local NWT	Other NWT	Total	Comment
Number of Workers				
Ferry	6	3	9	8 months per year
Support Equipment	2	0	2	Occasional <sup>1</sup>
Ice bridge	4	0	4	2 months per year
Ferry Refit	5	1	6	1.5 months per year
<b>Total</b>	<b>17</b>	<b>4</b>	<b>21</b>	

1. Support equipment is in occasional use over the eight-month ferry operation period

The potential decline in operational employment associated with the bridge as compared to the ferry/ice bridge operations may be reduced by the operation of a toll booth facility and highway commercial enterprises at the bridge.

#### 4.2.1 Income Impacts

The household income associated with the current ferry/ice bridge employment is estimated to be \$350,000 per year, of which about \$220,000 accrues to households in Fort Providence and the balance to other communities in the NWT. That employment income would be discontinued if the bridge is developed.

To the extent that the bridge operations include a toll facility, some new and offsetting employment may be created. This issue is discussed in more detail in Section 5. Another potential offset could arise from the local economic development fund that is proposed if the bridge proceeds. It is unclear at this time what kinds of business activities might be sponsored by that fund and the extent of new employment and household income that might arise from its operation.

The construction of the bridge will generate periodic maintenance and rehabilitation work, such as deck replacement and steel structure painting. However, much of that work is of an irregular nature and would likely be executed on a contract basis.

### 4.2.2 Employment Impacts

As discussed earlier in Section 4.2, the employment associated with the current ferry/ice bridge operations accounts for about 8 person-years of employment per year, of which three-quarters accrues to individuals in the local area. That employment would not continue if the bridge is built.

The operation of the bridge itself will provide the need for little ongoing employment. Periodic maintenance and rehabilitation work would likely be executed by contractors, but the specialized nature of that work suggests that much of the occasional employment required will accrue to workers outside the local area. It is estimated that on-going bridge maintenance would generate the full-time equivalent of one employment position. As mentioned earlier, the potential operation of a bridge toll facility could provide some additional local employment.

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## 5. FINANCIAL IMPACT ANALYSIS

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This study encompasses primarily an economic evaluation of the proposed Deh Cho bridge. Financial analyses related to such matters as project financing, toll structures and associated toll costs and revenues, and the project costs and revenues of various participants including government and bridge developers and operators, lie outside the scope of this study.

However, within the context of the economic findings described in Sections 3 and 4, the study team is in a position to comment on a number of potential financial impacts that may accrue to various stakeholder groups and sectors, depending on the bridge financing policies and mechanisms that may be adopted.

### 5.1 DISCONTINUANCE OF THE FERRY AND ICE BRIDGE

As summarized in Table 6, among the key economic benefits of the bridge would be the avoided ferry and ice bridge operating costs. Those benefits will be realized by government in the form of the reduced annual outlays required to maintain the NWT transportation system. Those financial benefits extend to the NWT as a whole, but an important component of those savings derives from reduced local household and business incomes in the Fort Providence area. In the absence of offsetting employment related to bridge toll collection and the potential development of a new local economic fund, the longer-term financial impacts to the community would be negative.

### 5.2 BRIDGE TOLLS

Consideration is being given to the possible adoption of bridge tolls to assist in financing the proposed bridge. These tolls may be confined to commercial traffic. The economic analyses in Section 3 provide an indication of the savings that would be generated to commercial users and businesses through the development of the new bridge. It is clear that the expected savings are greatest in respect to traffic diverted from the ferry as compared to the ice bridge. It is estimated that the economic savings of diverted ferry traffic are equal to about \$3.80 per tonne versus approximately \$2.00 (mine re-supply) to \$2.30 (community re-supply) per tonne for traffic diverted from the ice bridge. Tolls set at levels below those savings would imply that trucking companies would

gain financially, although those gains might in turn be passed on to customers through lower freight rates. Tolls set above the expected savings may result in higher freight rates and end-user costs. A standard level of tariffs set for all commercial traffic would convey differential impacts to community re-supply versus mining re-supply transport. The latter traffic component relies primarily on the ice bridge and would not benefit to the same degree as would community re-supply traffic that relies on both ferry and ice bridge access.

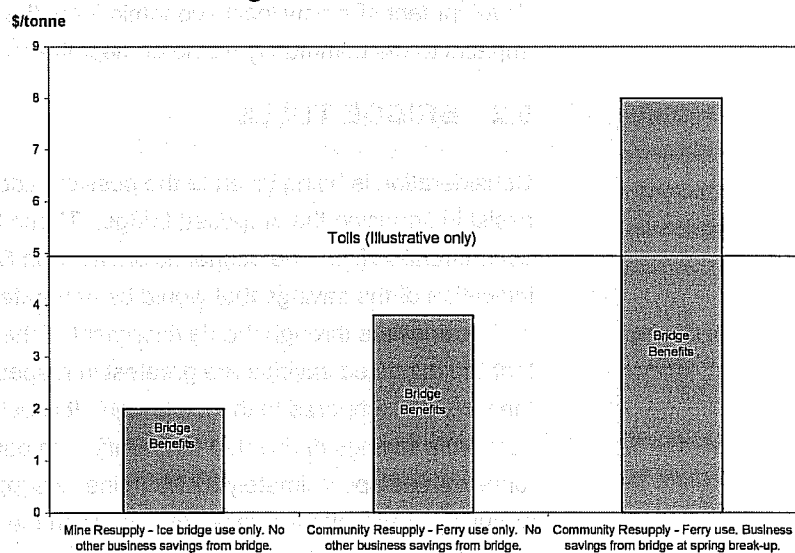
Some businesses in the Yellowknife region will, as quantified in Section 3, realize benefits from the bridge through the avoided disruptions to traffic during spring break-up. For those businesses that currently face added costs during that period, bridge tolls in excess of actual transportation savings may be acceptable, even if manifested in higher freight rates, because they might be more than offset by other cost reductions associated with extra handling, warehousing, inventory carrying, and other expenses now incurred during the spring break-up period.

Other businesses, however, may not incur those same inventory handling costs. For them, tolls set in excess of transportation savings that reflect themselves in higher freight costs would tend to reduce profitability or increase the prices of the goods or services they provide.

Figure 2 provides a graphical illustration of the issue.

**FIGURE 2**

**Bridge Benefits and Potential Tolls**



The level of benefits generated by the bridge is shown to be different for various user groups. Depending on the tolls, some users may see their potential benefits erased -- or more than erased -- with implications to their own financial circumstances. For example, a bridge toll of \$5 per tonne would more than outweigh the savings that would accrue to mine resupply traffic, which is largely able to utilize the ice bridge during the winter period. The higher net costs likely would be borne by the mining industry.

Over time, it would be expected that competitive forces would have the effect of passing on the net transport costs and savings to the ultimate users -- the mines, businesses and consumers. On an overall basis, the proposed bridge will generate average cost savings on freight transported of about \$5.90 per tonne. With an assumed tariff of \$5.00 per tonne, users on average would realize residual benefits equal to about \$0.90 per tonne, although as discussed some users would realize net benefits much higher than that while others would bear tolls exceeding their savings.

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**Appendix A**  
**Traffic Estimates and Projections**  
**(one-way vehicle trips)**



**Appendix B  
Economic Savings  
Non-Commercial Traffic**



### Appendix B Economic Savings: Non-Commercial Traffic

Calendar Year	Traffic Shifted From Ferry						Traffic Shifted From Ice Bridge						Total Savings: Non-Commercial (\$)			
	Number of Vehicles	Passengers per Vehicle	Travel time Saving per Vehicle (hours)	Value per Passenger Hour (\$)	Travel Time Savings (\$)		Number of Vehicles	Passenger per Vehicle	Travel time Saving per Vehicle (hours)	Value per Passenger Hour (\$)	Travel Time Savings (\$)	Operating Costs Savings Vehicle			Total Ice Bridge Savings (\$)	
												Reduced Travel Distance (km)		Operating Cost per km (\$)		Vehicle Operating Savings (\$)
2000	38,000					12,000										
2001	38,380					12,120										
2002	38,764					12,241										
2003	39,151					12,364										
2004	39,543					12,487										
2005	39,938					12,612										
2006	40,338	2	0.5	15	605,066	2	0.210	15	80,251	15	92,671	0.485	92,671	172,922	777,988	
2007	40,741	2	0.5	15	611,117	2	0.210	15	81,053	15	93,597	0.485	93,597	174,651	785,768	
2008	41,149	2	0.5	15	617,228	2	0.210	15	81,864	15	94,533	0.485	94,533	176,397	793,626	
2009	41,560	2	0.5	15	623,401	2	0.210	15	82,683	15	95,479	0.485	95,479	178,161	801,562	
2010	41,976	2	0.5	15	629,635	2	0.210	15	83,509	15	96,434	0.485	96,434	179,943	809,578	
2011	42,395	2	0.5	15	635,931	2	0.210	15	84,345	15	97,388	0.485	97,388	181,742	817,573	
2012	42,819	2	0.5	15	642,290	2	0.210	15	85,188	15	98,356	0.485	98,356	183,560	825,650	
2013	43,248	2	0.5	15	648,713	2	0.210	15	86,040	15	99,356	0.485	99,356	185,395	834,109	
2014	43,680	2	0.5	15	655,200	2	0.210	15	86,900	15	100,349	0.485	100,349	187,249	842,450	
2015	44,117	2	0.5	15	661,752	2	0.210	15	87,769	15	101,353	0.485	101,353	189,122	850,874	
2016	44,558	2	0.5	15	668,370	2	0.210	15	88,647	15	102,366	0.485	102,366	191,013	859,383	
2017	45,004	2	0.5	15	675,064	2	0.210	15	89,533	15	103,390	0.485	103,390	192,923	867,977	
2018	45,454	2	0.5	15	681,804	2	0.210	15	90,429	15	104,424	0.485	104,424	194,852	876,695	
2019	45,908	2	0.5	15	688,622	2	0.210	15	91,333	15	105,468	0.485	105,468	196,801	885,423	
2020	46,367	2	0.5	15	695,508	2	0.210	15	92,246	15	106,523	0.485	106,523	198,769	894,277	
2021	46,831	2	0.5	15	702,463	2	0.210	15	93,169	15	107,588	0.485	107,588	200,757	903,220	
2022	47,299	2	0.5	15	709,488	2	0.210	15	94,101	15	108,664	0.485	108,664	202,764	912,252	
2023	47,772	2	0.5	15	716,583	2	0.210	15	95,042	15	109,750	0.485	109,750	204,792	921,375	
2024	48,250	2	0.5	15	723,749	2	0.210	15	95,992	15	110,848	0.485	110,848	206,840	930,589	
2025	48,732	2	0.5	15	730,986	2	0.210	15	96,952	15	111,956	0.485	111,956	208,900	939,884	
2026	49,220	2	0.5	15	738,298	2	0.210	15	97,921	15	113,076	0.485	113,076	210,997	949,293	
2027	49,712	2	0.5	15	745,679	2	0.210	15	98,901	15	114,207	0.485	114,207	213,107	958,786	
2028	50,209	2	0.5	15	753,136	2	0.210	15	99,890	15	115,349	0.485	115,349	215,238	968,374	
2029	50,711	2	0.5	15	760,667	2	0.210	15	100,888	15	116,502	0.485	116,502	217,391	978,058	
2030	51,218	2	0.5	15	768,274	2	0.210	15	101,897	15	117,667	0.485	117,667	219,565	987,838	
2031	51,730	2	0.5	15	775,957	2	0.210	15	102,916	15	118,844	0.485	118,844	221,760	997,717	
2032	52,248	2	0.5	15	783,716	2	0.210	15	103,946	15	120,032	0.485	120,032	223,978	1,007,694	
2033	52,770	2	0.5	15	791,553	2	0.210	15	104,985	15	121,233	0.485	121,233	226,218	1,017,771	
2034	53,331	2	0.5	15	799,469	2	0.210	15	106,035	15	122,445	0.485	122,445	228,480	1,027,949	
2035	53,831	2	0.5	15	807,454	2	0.210	15	107,095	15	123,669	0.485	123,669	230,765	1,038,228	
2036	54,369	2	0.5	15	815,538	2	0.210	15	108,166	15	124,906	0.485	124,906	233,072	1,048,610	
2037	54,913	2	0.5	15	823,684	2	0.210	15	109,248	15	126,155	0.485	126,155	235,403	1,059,097	
2038	55,462	2	0.5	15	831,931	2	0.210	15	110,340	15	127,417	0.485	127,417	237,757	1,069,688	
2039	56,017	2	0.5	15	840,250	2	0.210	15	111,444	15	128,691	0.485	128,691	240,135	1,080,384	
2040	56,577	2	0.5	15	848,652	2	0.210	15	112,559	15	129,978	0.485	129,978	242,536	1,091,188	
2041	57,143	2	0.5	15	857,139	2	0.210	15	113,684	15	131,278	0.485	131,278	244,961	1,102,100	
2042	57,714	2	0.5	15	865,710	2	0.210	15	114,821	15	132,590	0.485	132,590	247,411	1,113,121	
2043	58,291	2	0.5	15	874,367	2	0.210	15	115,969	15	133,916	0.485	133,916	249,885	1,124,252	
2044	58,874	2	0.5	15	883,111	2	0.210	15	117,128	15	135,255	0.485	135,255	252,384	1,135,485	
2045	59,463	2	0.5	15	891,942	2	0.210	15	118,300	15	136,608	0.485	136,608	254,908	1,146,850	
2046	60,057	2	0.5	15	900,862	2	0.210	15	119,483	15	137,974	0.485	137,974	257,457	1,158,318	
2047	60,658	2	0.5	15	909,870	2	0.210	15	120,678	15	139,354	0.485	139,354	260,031	1,169,901	
2048	61,265	2	0.5	15	918,969	2	0.210	15	121,884	15	140,747	0.485	140,747	262,632	1,181,600	
2049	61,877	2	0.5	15	928,159	2	0.210	15	123,103	15	142,155	0.485	142,155	265,258	1,193,416	
2050	62,496	2	0.5	15	937,440	2	0.210	15	124,334	15	143,576	0.485	143,576	267,911	1,205,351	
2050	62,496	2	0.5	15	937,440	2	0.210	15	124,334	15	143,576	0.485	143,576	267,911	1,205,351	

**Appendix C**  
**Economic Savings**  
**Commercial Traffic (Mine Re-Supply)**

**Appendix C Economic Savings: Commercial Traffic (Mine Re-Supply)**

Calendar Year	Bridge Year	Traffic Shifted From Ice Bridge					Total Operating Savings	Total Savings per Tonne
		Number of Vehicles	Tonnes per Load	Total Tonnes	Travel time savings per vehicle (hours)	Operating Savings per Hour (\$)		
2000		7,918					-	
2001		16,180					-	
2002		15,470					-	
2003		12,000					-	
2004		12,000					-	
2005		12,000					-	
2006	1	12,000	33	198,000	0.300	110	396,000	2.00
2007	2	12,000	33	198,000	0.300	110	396,000	2.00
2008	3	12,000	33	198,000	0.300	110	396,000	2.00
2009	4	12,000	33	198,000	0.300	110	396,000	2.00
2010	5	12,000	33	198,000	0.300	110	396,000	2.00
2011	6	12,000	33	198,000	0.300	110	396,000	2.00
2012	7	12,000	33	198,000	0.300	110	396,000	2.00
2013	8	12,000	33	198,000	0.300	110	396,000	2.00
2014	9	12,000	33	198,000	0.300	110	396,000	2.00
2015	10	12,000	33	198,000	0.300	110	396,000	2.00
2016	11	12,000	33	198,000	0.300	110	396,000	2.00
2017	12	12,000	33	198,000	0.300	110	396,000	2.00
2018	13	12,000	33	198,000	0.300	110	396,000	2.00
2019	14	12,000	33	198,000	0.300	110	396,000	2.00
2020	15	12,000	33	198,000	0.300	110	396,000	2.00
2021	16	12,000	33	198,000	0.300	110	396,000	2.00
2022	17	12,000	33	198,000	0.300	110	396,000	2.00
2023	18	12,000	33	198,000	0.300	110	396,000	2.00
2024	19	12,000	33	198,000	0.300	110	396,000	2.00
2025	20	12,000	33	198,000	0.300	110	396,000	2.00
2026	21	12,000	33	198,000	0.300	110	396,000	2.00
2027	22	12,000	33	198,000	0.300	110	396,000	2.00
2028	23	12,000	33	198,000	0.300	110	396,000	2.00
2029	24	12,000	33	198,000	0.300	110	396,000	2.00
2030	25	12,000	33	198,000	0.300	110	396,000	2.00
2031	26	12,000	33	198,000	0.300	110	396,000	2.00
2032	27	12,000	33	198,000	0.300	110	396,000	2.00
2033	28	12,000	33	198,000	0.300	110	396,000	2.00
2034	29	12,000	33	198,000	0.300	110	396,000	2.00
2035	30	12,000	33	198,000	0.300	110	396,000	2.00
2036	31	12,000	33	198,000	0.300	110	396,000	2.00
2037	32	12,000	33	198,000	0.300	110	396,000	2.00
2038	33	12,000	33	198,000	0.300	110	396,000	2.00
2039	34	12,000	33	198,000	0.300	110	396,000	2.00
2040	35	12,000	33	198,000	0.300	110	396,000	2.00
2041	36	12,000	33	198,000	0.300	110	396,000	2.00
2042	37	12,000	33	198,000	0.300	110	396,000	2.00
2043	38	12,000	33	198,000	0.300	110	396,000	2.00
2044	39	12,000	33	198,000	0.300	110	396,000	2.00
2045	40	12,000	33	198,000	0.300	110	396,000	2.00
2046	41	12,000	33	198,000	0.300	110	396,000	2.00
2047	42	12,000	33	198,000	0.300	110	396,000	2.00
2048	43	12,000	33	198,000	0.300	110	396,000	2.00
2049	44	12,000	33	198,000	0.300	110	396,000	2.00
2050	45	12,000	33	198,000	0.300	110	396,000	2.00
2080	75	12,000	33	198,000	0.300	110	396,000	2.00



**Appendix D Economic Savings: Commercial Traffic (Community Re-Supply)**

Calendar Year	Traffic Shifted From Ferry										Traffic Shifted From Ice Bridge										Traffic Shifted From Alternate Modes		Total Savings: All Community Resupply Traffic (\$)
	Number of Vehicles	Tonnage	Travel time savings per vehicle (hours)	Operating Savings per Hour (\$)	Total Value of Time Savings (\$)	Savings per Tonne (\$)	Number of Vehicles	Tonnage	Travel time savings per vehicle (hours)	Time Savings per Hour (\$)	Total Operating Savings (\$)	Savings per Tonne (\$)	Tonnes	Total Savings (\$)									
															Value of	Value of							
2000	13,800	150,144					5,000	54,400					500										
2001	13,938	151,645					5,050	54,944					500										
2002	14,077	153,162					5,101	55,493					500										
2003	14,218	154,694					5,152	56,048					505										
2004	14,360	156,240					5,203	56,609					510										
2005	14,504	157,803					5,255	57,175					515										
2006	14,649	159,381	0.50	83.33	610,350	3.83	5,308	57,747	0.300	83.33	132,685	2.30	520	32,587									
2007	14,795	160,975	0.50	83.33	616,463	3.83	5,361	58,324	0.300	83.33	134,012	2.30	526	32,581.3									
2008	14,943	162,584	0.50	83.33	622,618	3.83	5,414	58,907	0.300	83.33	135,352	2.30	531	32,907.1									
2009	15,093	164,210	0.50	83.33	628,844	3.83	5,468	59,496	0.300	83.33	136,705	2.30	536	33,236.2									
2010	15,244	165,862	0.50	83.33	635,132	3.83	5,523	60,091	0.300	83.33	138,072	2.30	541	33,566.8									
2011	15,396	167,511	0.50	83.33	641,484	3.83	5,578	60,692	0.300	83.33	139,453	2.30	547	33,904.2									
2012	15,550	169,186	0.50	83.33	647,898	3.83	5,634	61,299	0.300	83.33	140,847	2.30	552	34,243.3									
2013	15,706	170,878	0.50	83.33	654,377	3.83	5,690	61,912	0.300	83.33	142,256	2.30	558	34,587.7									
2014	15,863	172,587	0.50	83.33	660,921	3.83	5,747	62,531	0.300	83.33	143,679	2.30	563	34,931.6									
2015	16,021	174,313	0.50	83.33	667,530	3.83	5,805	63,157	0.300	83.33	145,115	2.30	569	35,280.9									
2016	16,182	176,056	0.50	83.33	674,205	3.83	5,863	63,788	0.300	83.33	146,566	2.30	575	35,633.7									
2017	16,343	177,816	0.50	83.33	680,948	3.83	5,922	64,426	0.300	83.33	148,032	2.30	580	35,990.0									
2018	16,507	179,594	0.50	83.33	687,757	3.83	5,981	65,071	0.300	83.33	149,512	2.30	586	36,349.9									
2019	16,672	181,390	0.50	83.33	694,635	3.83	6,041	65,721	0.300	83.33	151,008	2.30	592	36,713.4									
2020	16,839	183,204	0.50	83.33	701,581	3.83	6,101	66,378	0.300	83.33	152,518	2.30	598	37,080.6									
2021	17,007	185,036	0.50	83.33	708,597	3.83	6,162	67,042	0.300	83.33	154,043	2.30	604	37,451.4									
2022	17,177	186,887	0.50	83.33	715,663	3.83	6,224	67,713	0.300	83.33	155,583	2.30	610	37,829.5									
2023	17,349	188,755	0.50	83.33	722,840	3.83	6,286	68,390	0.300	83.33	157,139	2.30	616	38,204.2									
2024	17,522	190,643	0.50	83.33	730,068	3.83	6,349	69,074	0.300	83.33	158,710	2.30	622	38,586.2									
2025	17,698	192,549	0.50	83.33	737,369	3.83	6,412	69,764	0.300	83.33	160,298	2.30	629	38,972.1									
2026	17,875	194,475	0.50	83.33	744,743	3.83	6,476	70,462	0.300	83.33	161,901	2.30	635	39,361.8									
2027	18,053	196,420	0.50	83.33	752,190	3.83	6,541	71,167	0.300	83.33	163,520	2.30	641	39,755.4									
2028	18,234	198,384	0.50	83.33	759,712	3.83	6,606	71,878	0.300	83.33	165,155	2.30	648	40,152.9									
2029	18,416	200,368	0.50	83.33	767,309	3.83	6,673	72,597	0.300	83.33	166,806	2.30	654	40,554.5									
2030	18,600	202,371	0.50	83.33	774,982	3.83	6,739	73,323	0.300	83.33	168,474	2.30	661	40,960.0									
2031	18,786	204,395	0.50	83.33	782,732	3.83	6,807	74,056	0.300	83.33	170,159	2.30	667	41,368.6									
2032	18,974	206,439	0.50	83.33	790,559	3.83	6,875	74,797	0.300	83.33	171,861	2.30	674	41,783.3									
2033	19,164	208,503	0.50	83.33	798,465	3.83	6,943	75,545	0.300	83.33	173,579	2.30	681	42,201.1									
2034	19,356	210,589	0.50	83.33	806,450	3.83	7,013	76,300	0.300	83.33	175,315	2.30	687	42,632.3									
2035	19,549	212,694	0.50	83.33	814,514	3.83	7,083	77,063	0.300	83.33	177,068	2.30	694	43,068.4									
2036	19,745	214,821	0.50	83.33	822,659	3.83	7,154	77,834	0.300	83.33	178,839	2.30	701	43,517.9									
2037	19,942	216,970	0.50	83.33	830,886	3.83	7,225	78,612	0.300	83.33	180,627	2.30	708	43,971.7									
2038	20,141	219,139	0.50	83.33	839,195	3.83	7,298	79,398	0.300	83.33	182,434	2.30	715	44,433.8									
2039	20,343	221,331	0.50	83.33	847,587	3.83	7,371	80,192	0.300	83.33	184,258	2.30	723	44,907.4									
2040	20,546	223,544	0.50	83.33	856,062	3.83	7,444	80,994	0.300	83.33	186,101	2.30	730	45,382.3									
2041	20,752	225,779	0.50	83.33	864,623	3.83	7,519	81,804	0.300	83.33	187,962	2.30	737	45,869.7									
2042	20,959	228,037	0.50	83.33	873,269	3.83	7,594	82,622	0.300	83.33	189,841	2.30	744	46,361.5									
2043	21,169	230,318	0.50	83.33	882,002	3.83	7,670	83,448	0.300	83.33	191,740	2.30	752	46,858.3									
2044	21,381	232,621	0.50	83.33	890,822	3.83	7,747	84,283	0.300	83.33	193,657	2.30	759	47,359.3									
2045	21,594	234,947	0.50	83.33	899,730	3.83	7,824	85,126	0.300	83.33	195,594	2.30	767	47,864.7									
2046	21,810	237,296	0.50	83.33	908,727	3.83	7,902	85,977	0.300	83.33	197,549	2.30	775	48,374.8									
2047	22,028	239,669	0.50	83.33	917,815	3.83	7,981	86,837	0.300	83.33	199,525	2.30	782	48,889.1									
2048	22,248	242,065	0.50	83.33	926,993	3.83	8,061	87,705	0.300	83.33	201,520	2.30	790	49,407.4									
2049	22,471	244,487	0.50	83.33	936,263	3.83	8,142	88,582	0.300	83.33	203,535	2.30	798	49,928.2									
2050	22,696	246,932	0.50	83.33	945,625	3.83	8,223	89,468	0.300	83.33	205,571	2.30	806	50,451.1									
2080	22,696	246,932	0.50	83.33	945,625	3.83	8,223	89,468	0.300	83.33	205,571	2.30	806	50,451.1									



**Appendix E Project Cost-Benefit Summary**

Calendar Year	Bridge Year	Cost			Benefit						Cost-Benefit				
		Bridge Capital Costs	Bridge Operating Costs	Total Costs	Ferry Salvage Cost	Avoided Ferry Operating Costs	Avoided Ferry Operating Costs	Avoided Ice Bridge Operating Cost	Transportation Cost Savings Commercial Traffic	Transportation Cost Savings Non-Commercial Traffic	Other Business Savings-Avoided Break	Total Benefit	Net Benefit	Present Value of Net Benefit at 5 %	Present Value of Net Benefit at 10 %
2003		16.5		16.50									(16.50)	(15.71)	(15.00)
2004		27.5		27.50									(27.50)	(24.94)	(22.73)
2005		11.0		11.00									(11.00)	(9.50)	(8.26)
2006	1		0.55	0.55	1.125	1.40	0.074	0.14	0.78	1.46	0.985	5.96	5.41	3.698	
2007	2		0.55	0.55		1.40	0.074	0.14	0.79	1.47	0.995	4.87	4.45	2.681	
2008	3		0.55	0.55		1.40	0.074	0.14	0.79	1.48	1.005	4.90	4.32	2.453	
2009	4		0.55	0.55		1.40	0.074	0.14	0.80	1.49	1.015	4.92	4.37	2.245	
2010	5		0.55	0.55		1.40	0.074	0.14	0.81	1.50	1.025	4.95	4.40	2.054	
2011	6		0.55	0.55		1.40	0.074	0.14	0.82	1.52	1.035	4.98	4.43	1.860	
2012	7		0.55	0.55		1.40	0.074	0.14	0.83	1.53	1.046	5.01	4.46	1.721	
2013	8		0.55	0.55		1.40	0.074	0.14	0.83	1.54	1.057	5.04	4.46	1.575	
2014	9		0.55	0.55		1.40	0.074	0.14	0.84	1.55	1.067	5.07	4.52	1.441	
2015	10		0.55	0.55		1.40	0.074	0.14	0.85	1.56	1.078	5.10	4.55	1.319	
2016	11		0.55	0.55		1.40	0.074	0.14	0.86	1.57	1.089	5.14	4.59	1.207	
2017	12		0.55	0.55		1.40	0.074	0.14	0.87	1.58	1.099	5.17	4.62	1.105	
2018	13		0.55	0.55		1.40	0.074	0.14	0.88	1.60	1.110	5.20	4.65	1.012	
2019	14		0.55	0.55		1.40	0.074	0.14	0.89	1.61	1.122	5.23	4.68	0.926	
2020	15		0.55	0.55		1.40	0.074	0.14	0.89	1.62	1.133	5.26	4.71	0.847	
2021	16		0.55	0.55		1.40	0.074	0.14	0.90	1.63	1.144	5.29	4.74	0.776	
2022	17		0.55	0.55		1.40	0.074	0.14	0.91	1.65	1.155	5.33	4.78	0.710	
2023	18		0.55	0.55		1.40	0.074	0.14	0.92	1.66	1.167	5.36	4.81	0.650	
2024	19		0.55	0.55		1.40	0.074	0.14	0.93	1.67	1.179	5.39	4.84	0.595	
2025	20		0.55	0.55		1.40	0.074	0.14	0.94	1.68	1.191	5.43	4.88	0.545	
2026	21		0.55	0.55		1.40	0.074	0.14	0.95	1.70	1.202	5.46	4.91	0.499	
2027	22		0.55	0.55		1.40	0.074	0.14	0.96	1.71	1.214	5.50	4.95	0.457	
2028	23		0.55	0.55		1.40	0.074	0.14	0.97	1.72	1.227	5.53	4.98	0.418	
2029	24		0.55	0.55		1.40	0.074	0.14	0.98	1.74	1.239	5.57	5.02	0.383	
2030	25		0.55	0.55		1.40	0.074	0.14	0.99	1.75	1.251	5.60	5.05	0.350	
2031	26		0.55	0.55		1.40	0.074	0.14	1.00	1.76	1.264	5.64	5.09	0.321	
2032	27		0.55	0.55		1.40	0.074	0.14	1.01	1.78	1.276	5.67	5.12	0.294	
2033	28		0.55	0.55		1.40	0.074	0.14	1.02	1.79	1.289	5.71	5.16	0.269	
2034	29		0.55	0.55		1.40	0.074	0.14	1.03	1.80	1.302	5.75	5.20	0.246	
2035	30		0.55	0.55		1.40	0.074	0.14	1.04	1.82	1.315	5.79	5.24	0.225	
2036	31		0.55	0.55		1.40	0.074	0.14	1.05	1.83	1.328	5.82	5.27	0.206	
2037	32		0.55	0.55		1.40	0.074	0.14	1.06	1.85	1.342	5.86	5.31	0.189	
2038	33		0.55	0.55		1.40	0.074	0.14	1.07	1.86	1.355	5.90	5.35	0.173	
2039	34		0.55	0.55		1.40	0.074	0.14	1.08	1.88	1.368	5.94	5.39	0.159	
2040	35		0.55	0.55		1.40	0.074	0.14	1.08	1.89	1.382	5.98	5.43	0.145	
2041	36		0.55	0.55		1.40	0.074	0.14	1.10	1.91	1.396	6.02	5.47	0.133	
2042	37		0.55	0.55		1.40	0.074	0.14	1.11	1.92	1.410	6.06	5.51	0.122	
2043	38		0.55	0.55		1.40	0.074	0.14	1.12	1.94	1.424	6.10	5.55	0.111	
2044	39		0.55	0.55		1.40	0.074	0.14	1.14	1.95	1.438	6.14	5.59	0.102	
2045	40		0.55	0.55		1.40	0.074	0.14	1.15	1.97	1.453	6.18	5.63	0.093	
2046	41		0.55	0.55		1.40	0.074	0.14	1.16	1.98	1.467	6.22	5.67	0.086	
2047	42		0.55	0.55		1.40	0.074	0.14	1.17	2.00	1.482	6.26	5.71	0.078	
2048	43		0.55	0.55		1.40	0.074	0.14	1.18	2.01	1.497	6.31	5.75	0.072	
2049	44		0.55	0.55		1.40	0.074	0.14	1.19	2.03	1.512	6.35	5.80	0.066	
2050	45		0.55	0.55		1.40	0.074	0.14	1.21	2.05	1.527	6.39	5.84	0.060	
2060	75		0.55	0.55		1.40	0.074	0.14	1.21	2.05	1.527	6.39	5.84	0.060	
												346.91	32.30	(10.72)	

**FINAL REPORT**  
**ABORIGINAL BENEFITS OF**  
**THE DEH CHO BRIDGE PROJECT**

Submitted to:  
**The Department of Indian and Northern Affairs**  
**and**  
**The Combined Council Alliance of Fort Providence**

By:  
**Nichols Applied Management**  
**Management and Economic Consultants**

February 2003



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# 1. INTRODUCTION

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## 1.1 BACKGROUND TO THE REPORT

### The Deh Cho Bridge Project Proposal

The Combined Council Alliance of Fort Providence (the Alliance) – made up of representatives from the Hamlet of Fort Providence, the De Gah Got'ie First Nation, and Metis Local 59 – proposes to build and operate an all-season bridge over the Deh Cho (MacKenzie) River at Fort Providence, NWT. In early 2002, the Alliance submitted a proposal to the Department of Transportation of the Government of the Northwest Territories (GNWT) to develop this project.

### Benefit-Cost Analysis

In response to the Deh Cho bridge proposal, the Department of Transportation (DOT) engaged Nichols Applied Management, a consulting company with extensive experience in evaluating transportation and other infrastructure developments, to analyze the costs, benefits, and impacts of the proposed bridge from a general social perspective. The benefit-cost analysis concludes that the benefits of the project outweigh its costs, making the project economically attractive.<sup>1</sup>

### Updated Traffic Forecasts

Subsequent to the completion of the benefit-cost analysis, DOT received a new commercial Vehicle Traffic Forecast for the Deh Cho River crossing at Fort Providence. This forecast, which presents both a Conservative Case and a Probable Case, was prepared on behalf of DOT by Prolog Canada Inc.<sup>2</sup>

DOT is now basing its planning on the Conservative Case presented by Prolog Canada Inc. This case presents a community resupply traffic forecast that is approximately 20% higher than the forecast on which the benefit-cost analysis was based. The corresponding increase for mine

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<sup>1</sup> Nichols Applied Management, *Benefit-Cost Analysis of the Deh Cho Bridge*, prepared for the Department of Transportation, Government of the Northwest Territories, September, 2002.

<sup>2</sup> PROLOG Canada Inc., *Commercial Vehicle Traffic Forecast, Mackenzie River Crossing, Fort Providence, NWT*, prepared for the Department of Transportation, Government of the Northwest Territories, September, 2002.

resupply traffic is 52%. This increase in traffic volumes is influenced, among other factors, by:

- updated information on mining construction and operations along the Lupin Ice Road;
- inclusion of a small impact of pipeline activities in the Mackenzie Valley on traffic on Highway 3; and
- a "traffic lift" that can be expected once the Deh Cho Bridge is in place.

### **Benefit-Cost Analysis Update**

In view of this new information, DOT has updated the key findings of the original benefit-cost analysis.<sup>3</sup> The update, prepared by Nichols Applied Management, further strengthens the conclusion in the original benefit-cost analysis that the project is economically viable.

### **Aboriginal Impacts**

The Alliance and the Department of Indian and Northern Affairs have now engaged Nichols Applied Management to analyze the benefits of the proposed bridge project to Aboriginal communities in Fort Providence and elsewhere in the NWT. The findings of the consultants in this regard – which constitute an extension of the benefit-cost analysis results – are summarized in the following report. The Aboriginal impact analysis, presented here, links to the February 2003 update of the benefit-cost analysis.

All estimates in dollar terms are in constant 2002 dollars, unless otherwise indicated in the text.

## **1.2 THE DEH CHO BRIDGE PROJECT**

The Deh Cho bridge, located near Fort Providence on Highway 3 and about 314 kilometres from Yellowknife, would replace the ferry that provides access across the river from approximately May to December and the ice bridge that provides access from approximately January to April. By allowing for reliable, uninterrupted transportation of goods between supply centres in Alberta and the Yellowknife area – including

<sup>3</sup> Nichols Applied Management, *Update, Benefit-Cost Analysis of the Deh Cho Bridge*, prepared for the Department of Transportation, Government of the Northwest Territories, February 2003.

the mines to the north – the bridge would serve the needs of over half of the population of the NWT.

The details of the Deh Cho bridge project are still evolving. The analysis presented here assumes a financing plan as negotiated in November 2002 and a project execution as determined through interviews with key stakeholders. In many cases, the project execution is not yet fully defined. In those cases, the study team has made assumptions about the most likely execution scenario and has indicated these assumptions in the text of the report.

The main elements of the project analyzed in this report are as follows:

- a total construction cost of \$55 million;
- an annual operating cost (excluding debt servicing) of \$450,000;
- project execution by a corporate entity, designated in this report as the "bridge corporation";
- an anticipated project equity of \$5 million, with the balance financed through long-term commercial debt resulting in \$3.7 million in annual debt servicing and principal repayment costs over 35 years;
- 100% Aboriginal ownership of the bridge corporation, with Aboriginal groups currently involved in the Combined Council Alliance of Fort Providence owning between 66% and 100% of the \$5 million project equity, with the balance of the ownership held by other Aboriginal investors from the NWT;
- a guarantee by the GNWT of a return on project equity of 4.5% or \$225,000 annually;
- a sharing of the return on equity over and above 15% or \$750,000 annually between the owners and the GNWT on a 50/50 basis;
- a bridge construction period of between 18 months and three years, and a project concession period of 35 years, after which the bridge becomes owned by the GNWT;

- an annual contribution from the GNWT of \$1.4 million to the bridge corporation; and
- a toll of \$6 per tonne on commercial vehicles crossing the bridge, which toll is to be collected under the authority of the GNWT.<sup>4</sup>

The GNWT has put aside \$300,000 per year for toll collection, increasing the annual GNWT commitment to the project from \$1.4 million to \$1.7 million. The \$300,000 is strictly speaking not part of the bridge project, but has been incorporated into the Aboriginal impact analysis presented in this report.

### 1.3 THE FLOW OF PROJECT BENEFITS

The benefit-cost analysis of the Deh Cho bridge considers the costs and benefits of the bridge project. The main costs are the construction and operation of the bridge. The main benefits are:

- reduced travel time and vehicle operation costs for commercial transportation companies;
- avoided cost of running the ferry and building the ice bridge for the GNWT;
- avoided cost of extra warehousing, inventory, shrinkage, and labour, for retail and other businesses in the bridge service area; and
- reduced travel time and vehicle costs for non-commercial travelers.

The focus of the benefit-cost study is by its very nature on the economic rather than financial aspects of the project. One implication is that the identified benefits accrue to the bridge users and the GNWT without consideration of a toll or other financial arrangements.

The financing plan of the Deh Cho bridge, however, does include a toll of \$6 per tonne for commercial traffic. This financing plan will capture many of the benefits outlined above and redirect them towards the bridge corporation to be used for the operation of the facility and provide

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<sup>4</sup> The toll level was originally projected at \$7/tonne; it has subsequently been restated as a toll in the \$5-\$6 range in response to new traffic (and thus toll income) forecasts. The analysis presented here assumes a \$6 toll.

a return on equity for the owners. Redirecting a substantial portion of the bridge benefits from road users and the GNWT to the bridge corporation increases the impact of the project on Aboriginal people. This is because their involvement in the bridge corporation, which is 100% Aboriginally-owned, is higher than their involvement in the transportation and other sectors of the economy.

Following is a more detailed description of the benefits and how the financing arrangements will affect them. This discussion is silent on the Aboriginal impacts, which are discussed in detail in the following sections.

### **1.3.1 Commercial Trucking/Warehousing Benefits**

#### **Mine Resupply Trucking**

The provisions of the bridge project, specifically the anticipated toll of \$6 per tonne, will more than capture the bridge benefit to mine resupply trucking. The benefit-cost analysis estimates this benefit at \$2.18 per tonne. By setting the toll at \$6 per tonne, the bridge project captures the benefit to mine resupply trucking and imposes a net cost on such trucking of \$3.82 per tonne. Given the market conditions prevailing in the NWT, these costs will likely be passed on to the mines.

The mines will likely not realize any reduced warehousing and materials handling costs as a result of the bridge. They will continue to rely on winter roads for the stretch beyond Yellowknife and thus will incur the same amount of warehousing and materials handling cost with or without the bridge project.

#### **Community Re-supply Trucking/Warehousing**

The provisions of the bridge project will also more than capture the bridge benefits to community resupply trucking – if these are considered separately from the bridge benefits to retail and other businesses. The benefit-cost analysis estimates the community resupply trucking benefits at \$3.94 per tonne and a \$6 toll will likely lead to a marginal increase in the transportation costs associated with community resupply.

There are, however, other benefits associated with the bridge. Retail and other businesses will incur savings associated with reduced warehousing and product handling now in place to manage the supply disruption of the current ferry/ice bridge system. The benefit-cost analysis estimates this benefit at \$3.24 per tonne for a total bridge

benefit to retail and other businesses of \$7.17 per tonne. Since only \$6 of this amount will be captured at the bridge, it follows that a benefit of \$1.23 per tonne will effectively flow to retailers and other businesses in the bridge service area. Over time, this benefit is expected to accrue to the people in Yellowknife and surrounding area through lower prices.<sup>5</sup>

### **1.3.2 GNWT Benefits**

The provisions of the bridge project ensure that most of the bridge benefits to the GNWT will be channeled into the bridge project. The GNWT contribution of \$1.4 million annually, combined with the \$300,000 annually that the GNWT has set aside for toll collection, is equivalent to the benefit that could have flowed to the government through avoided ferry and ice bridge costs. The GNWT does receive a benefit, however, if and when the return on equity of the bridge corporation exceeds 15%. In this case, any additional income is shared between the bridge corporation and the GNWT on a 50/50 basis.

### **1.3.3 Non-Commercial Traveler Benefits**

The bridge project makes no provision for a toll on non-commercial vehicles and will not affect the flow of benefits to non-commercial travelers. This benefit is estimated at between \$800,000 and \$1.2 million annually.

## **1.4 SOURCES**

In carrying out the project, the study team has relied on the following:

- the benefit-cost analysis of the Deh Cho bridge, conducted by the consultants for the Department of Transportation of the GNWT in September 2002 and the Update, dated February 2003;
- statistics prepared by the GNWT and Statistics Canada regarding population, employment, and business activity; and
- personal and telephone interviews with respondents in Fort Providence, Yellowknife, and elsewhere in the

<sup>5</sup>

Not all businesses will be affected equally. Business dealing in groceries and other high turnover consumer goods will realize a reduced cost in warehousing and handling, while businesses dealing in higher value and lower turnover goods will see less of a cost reduction.



NWT, including persons involved in trucking, construction, engineering, manufacturing, mining, and retail businesses.

### 1.5 REPORT OVERVIEW

The study examines the Aboriginal benefits of the Deh Cho bridge project during its three phases: 1) construction, 2) concession, and 3) post-concession. The focus of the study is on the quantifiable employment and income benefits of the project, but consideration is also given to non-quantifiable benefits.

The sections of the report following this introduction are as follows:

- Section 2 examines the Aboriginal employment impacts of the project during the construction phase (2003-2005); stage 1 of the operations phase: concession/toll period (2006-2040); and stage 2 of the operations phase: post-concession/toll (2041 and forward);
- Section 3 examines Aboriginal business income impacts of the project during the construction phase (2003-2005); stage 1 of the operations phase: concession/toll period (2006-2040); and stage 2 of the operations phase: post-concession/toll (2041 and forward); and
- Section 4 summarizes the non-quantified impacts of the project.

## 2. EMPLOYMENT IMPACTS

This section of the report discusses the impact of the Deh Cho bridge project on Aboriginal employment.

### 2.1 CONSTRUCTION

The total construction budget for the Deh Cho bridge is \$55 million. The benefit-cost analysis of the Deh Cho Bridge estimates that 44% of the construction expenditure will accrue to NWT-based contractors. This result, shown in Table 2-1, is derived from information provided by the DOT, the Gamble & Associates report<sup>6</sup>, and other sources.

These estimates imply a contracting strategy that maximizes Aboriginal and northern content. They are of a preliminary nature and will be refined as additional engineering work is conducted.

**Table 2-1 Construction Costs by Geographic Region**

	Local	Other NWT	Other Canada	Total	% of Total
'000 Constant \$					
Labour (construction/structural)	860	7,740	6,270	14,870	27%
Structural Design	-	-	4,180	4,180	8%
Construction Engineering/Supervision	-	1,500	2,245	3,745	7%
Equipment Rental	780	12,890	6,520	20,190	37%
Materials	-	570	11,430	12,000	22%
<b>Total</b>	<b>1,640</b>	<b>22,700</b>	<b>30,645</b>	<b>55,000</b>	<b>100%</b>
<b>% of Total</b>	<b>3%</b>	<b>41%</b>	<b>56%</b>	<b>100%</b>	
Note: Totals may not add due to rounding.					
Source: Nichols Applied Management, Benefit Cost Analysis of the Deh Cho Bridge, September 2002.					

The geographic breakdown of the construction expenditure shown is influenced by the type of bridge that the Combined Council Alliance of Fort Providence proposes to build, its contracting strategy, and the capabilities of the NWT contracting industry. The original Alliance proposal and subsequent interviews held by Nichols Applied Management with respondents in the NWT engineering and contracting industries indicate the following:

<sup>6</sup> Andrew Gamble & Associates, 2002. Deh Cho Bridge, Fort Providence, NWT. Feasibility Study.

- NWT contractors have the capability to design and construct the earthworks and foundations for the bridge; and
- the design and manufacture of the steel bridge superstructure will require out-of-territories expertise and fabrication facilities.

The information in the table assumes current supply capabilities in the NWT. This means that the percentage of total construction costs accruing to local and other NWT sources may increase as new manufacturing capabilities are developed. One possibility is the manufacture of concrete panels for the bridge deck.

As shown in Table 2-1, labour, structural design work, and construction engineering and supervision – where there are NWT-based capabilities – accounts for an estimated \$22.8 million or slightly more than 40% of the total \$55 million expenditure. This is equal to roughly 250 person-years of employment, divided as follows:

- 195 person-years of employment for skilled and semi-skilled workers, such as equipment operators, steel and concrete workers, carpenters and helpers; and
- 55 person-years of engineering, site supervision, and contract management.

### **Aboriginal Employment**

Table 2-2 presents the estimated Aboriginal employment impact of the bridge construction. It shows that 60 (or almost 25%) of the total of 250 person-years of employment in the areas of labour, structural design work, and construction engineering and supervision is estimated to accrue to Aboriginal persons. Most of this employment will be created in the NWT, but an estimated three person-years are expected to accrue to Aboriginal persons engaged in the fabrication of bridge elements in Alberta or elsewhere.

**Table 2-2 Aboriginal Construction Employment**

	Local	Other NWT	Other Canada	Total
	person-years			
Labour (construction/structural) <sup>1,2,3</sup>	11.0	44.0	3.0	58.0
Structural Design	-	-	-	-
Construction Engineering/Supervision	-	1.0	-	1.0
<b>Total</b>	<b>11.0</b>	<b>45.0</b>	<b>3.0</b>	<b>59.0</b>
<b>Notes:</b>				
1	Assumes that 100% of local construction workforce is Aboriginal, reflective of the local labour force.			
2	Reflects the 44% of construction industry workforce in the NWT that is Aboriginal (NWT Labour Force Survey).			
3	Reflects the approximately 3% of the construction industry workforce in Alberta that is Aboriginal (1996 Census).			

This estimate rests on a number of assumptions, the key ones being:

- the contracting strategy will maximize the Aboriginal involvement;
- 100% of the local labour requirement will be met by Aboriginal persons, reflecting the fact that the labour force in Fort Providence and nearby communities is predominantly Aboriginal; and
- the Aboriginal involvement in the work done in the NWT, but not the local area, and Alberta reflects the Aboriginal involvement in the construction industry in these jurisdictions.

This estimated employment will accrue to Aboriginal workers over the 18-month to three-year construction period.

## **2.2 OPERATIONS**

### **2.2.1 Bridge Operation and Maintenance**

The operation and maintenance of the bridge will create ongoing employment associated with:

- the maintenance of the bridge; and
- the operation of the bridge corporation.

The bridge project budget allocates \$450,000 per year for the operations and maintenance of the bridge, broken down as follows:

- \$150,000 for maintenance;
- \$150,000 for administration; and
- \$150,000 for insurance.

Discussions with respondents in the engineering industry suggest that most maintenance of the bridge can be done on an annual basis. The analysis here assumes that the structure will require one major maintenance activity, estimated at \$1.0 million or 20% of the total maintenance budget over the concession period. This maintenance item is assumed to be needed in the later phase of the concession period. These maintenance assumptions imply the following annual maintenance expenditures:

- \$120,000 per year for minor repairs and general upkeep; and
- \$30,000 per year set aside for future major maintenance.

Minor maintenance, including small deck and guardrail repairs, lighting maintenance, and periodic cleaning of the bridge, will likely be executed by NWT-based contractors. Major maintenance may require an out-of-territories contractor.

The employment creation associated with the \$150,000 per year bridge maintenance expenditure is estimated at:

- 0.5 person-years of employment per year or 17 person-years over the 35-year concession period;
- The one-time major maintenance is estimated to create about 4.1 person-years of employment.

The \$150,000 per year administrative expense is expected to fund the equivalent of one position in the bridge corporation with responsibility for the financial management of the bridge and the management of the regular and periodic maintenance contracts. No direct employment creation is implied in the \$150,000 per year insurance expenditure.

### **Aboriginal Employment Impact**

The 1.5 person-years of employment associated with the annual minor maintenance and administrative is likely to accrue to Aboriginal persons, considering that the bridge corporation will operate the project with a view to maximize Aboriginal involvement. The Aboriginal employment created by the one-time major maintenance activity is estimated at 1.8 person-years, reflecting the involvement of Aboriginal persons in the construction workforce in the NWT.

The total Aboriginal employment impact associated with the bridge maintenance and operation, therefore, is estimated at 53.8 person-years over the 35-year concession period.

### **2.2.2 Toll System Operation**

A toll will be levied on commercial traffic for the use of the bridge. This toll will be \$6/tonne and will likely be implemented as a \$32 charge per axle. The way in which the toll system will be implemented has yet to be decided. The two options are:

- an electronic system of monitoring and billing, possibly at the weigh station at Enterprise; or
- a manual toll at the bridge site.

For the purposes of this analysis it has been assumed that the toll will be levied at or near the bridge site, using a manual toll booth. This scenario constitutes a maximum Aboriginal employment impact, and is considered reasonable as an offset for the reduced local ferry/ice bridge employment, discussed in more detail below.

To maximize the economic benefit of the bridge, the toll system will need to be in operation on a year-round, 24-hour basis, creating an estimated 10 person-years of employment per year. A staff complement of 10 persons will allow for two persons per shift, likely a necessity considering the remote location.

The toll facility personnel complement, thus constituted, will require an estimated wage budget of about \$265,000 per year. This is within the \$300,000 per year budget amount estimated by the Department of Transportation. The balance of the toll budget (or \$35,000 per year) will accrue to suppliers of goods and services, including fuel and possibly debt servicing cost for the facility proper. This part of the toll budget will have negligible Aboriginal employment impacts.

## Aboriginal Employment Impacts

All of the 10 person-years of employment creation (or 350 person-years over the life of the concession period) will likely accrue to Aboriginal persons, considering the assumed location of the toll facility near Fort Providence, an almost exclusively Aboriginal community. All of the positions, with the possible exception of that of the toll facility supervisor, will require relatively modest training and education levels.

### 2.2.3 Community Investment

The project's financial arrangements guarantee the bridge corporation a 4.5% or \$225,000 return on \$5 million in equity. Any bridge corporation revenue that results in a return on equity in excess of 15% or \$750,000 per year will be split evenly between the GNWT and the bridge corporation. The guaranteed minimum is in nominal dollars, as is the amount at which the GNWT starts sharing in the bridge revenue.

The actual bridge corporation revenue is dependent on, among other factors:

- the debt servicing costs, which is, in turn, based on:
  - the final construction costs and thus the debt amount that will be carried by the project; and
  - the long-term interest rate.
- the actual operations and maintenance costs;
- the commercial traffic volumes;
- the toll level; and
- the GNWT contribution.

The details of the arrangement have yet to be determined. For the purposes of this analysis, it is assumed that:

- traffic will increase as per the Prolog Conservative Case;
- tolls will be held constant for the first five years of the concession period and will increase with inflation for the subsequent years; and

- the GNWT contribution of \$1.4 million will increase with inflation over the concession period.

Under these assumptions the toll revenue is estimated to range from \$3.5 million in 2006 (in nominal dollars) to about \$8.0 million (in nominal dollars) at the end of the concession period. Net revenues for the bridge corporation, after accounting for the GNWT contribution and the debt servicing and other costs, is estimated to range between \$675,000 in 2006 and increasing to about \$6.4 million (in nominal dollars) by the end of the concession period.

In the early years of the bridge operations, the net income accrues to the bridge corporation in the form of a return on investment. Net income in excess of \$750,000 is split with the GNWT. By the end of the concession period, an estimated \$3.6 million (in nominal dollars) is estimated to accrue to the bridge corporation and will be available for community investment. The balance, or \$2.8 million (in nominal dollars) will accrue to the GNWT.

It is obvious from this discussion that the expected amount of investment income to the bridge corporation is subject to uncertainty. The use of this income is also subject to discussion, but the consensus appears to be that it will be invested in community projects. One example is a plan to use camp facilities as the basis of a business venture after the construction period, either as an oil and gas exploration camp or perhaps as a highway commercial fixed roof accommodation near Fort Providence. Eventually, the re-investment of the return on equity will likely include projects outside Fort Providence because the absorptive capacity of the community is limited.

This analysis considers the economic impact on Aboriginal people of the investment income stream described above, which totals \$66 million (in nominal dollars) over the period. The employment impact of the community re-investment is estimated at an average of 9.1 person-years or 318 person-years over the concession period. This estimate, which assumes non-revenue producing community infrastructure improvements, is a conservative estimate in that additional employment may be created as a result of businesses started using the community re-investment funds.



## Aboriginal Employment Impact

The Aboriginal ownership of the bridge corporation and its Aboriginal economic development perspective suggest that all employment related to the community re-investment will accrue to Aboriginal persons.

### 2.2.4 Ferry/Ice Bridge Employment Losses

The current ferry/ice bridge system creates an estimated 6.5 person-years of Aboriginal employment. All of this employment is of a seasonal nature and is related to:

- a position focussed on ferry operations within the DOT, currently filled by an Aboriginal person;
- ferry operations, except ferry engineers; and
- ice bridge construction.

Over the concession period the loss of the ferry/ice bridge employment equals 224 person-years.

### 2.2.5 Summary of Aboriginal Employment Impact

Table 2-3 provides a summary of the Aboriginal employment effects and shows that the bridge project is estimated to create 463 person-years of Aboriginal employment over the construction and 35-year concession period. The community re-investment may add an additional 318 person-years for a total of 781 person-years. This is 3.5 times the 224 person-years of Aboriginal employment the current ferry/ice bridge system would generate over the same period.

Each year, the bridge operation with a manual toll booth creates five more person-years of employment than the current ferry/ice bridge system. In addition the bridge project will:

- generate 59 person-years of Aboriginal employment during construction and 1.8 person-years later on in the concession period when the bridge undergoes some major maintenance; and
- provide a return on equity to the 100% Aboriginal-owned bridge corporation that is available for community investments.

**Table 2-3 Cumulative Aboriginal Employment Impacts**

	2004-2006	2006-2040	Total
	(person years)		
Construction	59.0		59.0
Bridge corporation administration		35.0	35.0
Minor Maintenance		17.0	17.0
Major Maintenance		1.8	1.8
Toll Operation		350.0	350.0
<b>Total Bridge Impact</b>	<b>59.0</b>	<b>403.8</b>	<b>462.8</b>
Community re-investment		318.0	318.0
<b>Total Project Impact</b>	<b>59.0</b>	<b>721.8</b>	<b>780.8</b>
Ferry/ice bridge		(224.0)	(224.0)
<b>Net Impact</b>	<b>59.0</b>	<b>497.8</b>	<b>556.8</b>

### 2.3 POST-CONCESSION PERIOD

When the concession period of the bridge project comes to an end (in 2040 according to current estimates), all responsibility for managing the bridge – including toll collection and maintenance – will pass from the bridge corporation to the GNWT. At this time, the GNWT may decide to maintain or do away with the toll.<sup>7</sup>

#### Toll Scenario

Most of the Aboriginal employment benefits associated with the toll system and bridge maintenance outlined in Section 2.2 will continue if the GNWT decides to maintain the bridge toll. There are no apparent operational considerations to change the way the bridge toll or the bridge maintenance is handled, although the managerial/administrative position at the bridge corporation will likely disappear.

Thus, if the GNWT retains the toll, the total Aboriginal employment associated with the bridge in the post-concession phase is estimated at 10.5 person-years per year. The ongoing net Aboriginal employment benefit of the bridge as compared to the current ferry/ice bridge system is estimated at 4 person-years annually.

<sup>7</sup> The toll system during the concession period is an important element of financing the bridge construction and maintenance. Tolls after the concession period, when the bridge construction has been paid off, may be needed to finance ongoing maintenance and eventual major rehabilitation of the structure.

### No-Toll Scenario

If the government decides to discontinue the toll, all employment benefits associated with toll collection will cease. The only Aboriginal employment benefits in this scenario, then, would be those associated with the small maintenance of the bridge, estimated at 0.5 person-years annually. The no-toll scenario will have, on balance, a negative impact on Aboriginal employment of about 6 person-years per year. This is offset somewhat by the Aboriginal employment associated with periodic major maintenance and eventual bridge rehabilitation work.

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## 3. INCOME IMPACTS

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### 3.1 CONSTRUCTION

The income accruing to Aboriginal and other northern businesses from the Deh Cho Bridge depends on the contracting strategy employed. As in Section 2, the analysis assumes that the project will be executed using the capabilities of the NWT contracting industry where possible, and especially with regard to the design and construction of the earthworks and foundations of the bridge.

Table 2-1 in Section 2.1 presents a geographic breakdown of the construction expenditure. The table identifies the major project cost components and indicates where the different components are likely to be procured. Overall, more than one-half of the project expenditures will likely accrue outside the NWT. This result is driven mostly by the fact that the design and construction of the steel bridge superstructure will likely take place outside the Territories. The superstructure accounts for almost 40% of the total project costs.

Labour, structural design work, and construction engineering and supervision – where there are NWT-based capabilities – accounts for an estimated \$22.8 million or slightly more than 40% of the total \$55 million expenditure. A further breakdown of the project costs suggest that \$18.1 million or 33% of the total budget are allocated to earthwork and foundation sub-contracts. These are project elements with scope for Aboriginal business involvement.

#### **Aboriginal Business Income Impact**

Table 3-2 shows the results of the analysis of Aboriginal business income associated with project construction. It indicates that Aboriginal firms are expected to capture an estimated \$2.5 million or 4.5% of the total project construction expenditures.

This estimate is a minimum case estimate and is driven by the following assumptions:

- the subcontracts for earthwork and foundations realize Aboriginal involvement in line with the 4% Aboriginal ownership of small and medium-sized firms in Alberta and the NWT;

**Table 3-2 Aboriginal Business Income, Construction**

	<b>Estimated Aboriginal Business Income</b>
	'000 Constant \$
Joint venture general contractor <sup>1</sup>	910
Sub contractor income <sup>2</sup>	720
Labour contractor income <sup>3</sup>	860
<b>Total</b>	<b>2,490</b>
1	Project is executed by a joint venture contractor that is 51% owned by an Aboriginal group.
2	Aboriginal subcontractor involvement in the bridge earthworks and foundations on par with the 4% Aboriginal ownership of medium and small business in Alberta and the NWT.
3	All local labour is sourced through an Aboriginally-owned labour contractor.

- the project is executed by a joint venture contractor that is 51% owned by an Aboriginal group. This model is in existence in the NWT and the Nishi-Khon-SNC Lavalin joint venture is an example. The implication is that 51% of the net business income of the joint venture accrues to an Aboriginal group. Total joint venture business income for the project is estimated at \$1.8 million, using the industry average income as a percentage of sales for the building, construction, and general contracting industry; and
- all local labour is sourced via an Aboriginally-owned labour contractor.

The latter assumption could possibly be extended to all labour in the NWT. In that case, the Aboriginal business income increases from \$2.5 million to \$5.9 million.

## **3.2 OPERATIONS**

### **3.2.1 Bridge Administration and Maintenance**

The bridge corporation budget suggests that bridge administration and maintenance will require \$450,000 per year. Of this amount, \$150,000 each is allocated to administration, maintenance, and insurance.

#### **Aboriginal Business Income Impact**

As discussed above, the analysis assumes that all minor maintenance will be conducted by Aboriginal contractors in line with the stated objective of the bridge corporation to maximize Aboriginal benefits.

Thus, the minor maintenance is estimated to provide \$120,000 per year for Aboriginal contractors.

In addition, an estimated \$150,000 per year will accrue to the Aboriginally-owned bridge corporation for administration and management. Taken together, the minor maintenance and the administration of the bridge corporation will provide an estimated income of \$270,000 per year (or \$9.5 million over 35 years) to Aboriginal businesses.

The one-time major maintenance expenditure of \$1.0 million in the later years of the concession period will have some scope for sub-contracts for Aboriginal firms. This income impact is estimated at \$42,000 and is based on the general level of involvement of Aboriginal firms in the construction industry in the NWT.

### **3.2.2 Toll System**

The toll system assumed here is located at the bridge and staffed by local Aboriginal people. Although no final decisions have been made about the actual implementation of the toll system, it is likely that the toll collection system with an annual budget of \$300,000 will be contracted out by the GNWT.

### **Aboriginal Business Income Impact**

Considering the toll booth location at the bridge, it is reasonable to assume that a Fort Providence-based Aboriginal group such as the bridge corporation will become the toll contractor. Thus it is likely that the toll collection activities will provide an estimated income of \$300,000 per year (or \$10.5 million over the concession period) to an Aboriginal business.

### **3.2.3 Bridge Corporation Return on Equity**

The project's financial arrangements guarantee the bridge corporation a 5% or \$225,000 return on equity annually. As discussed, there are a number of different scenarios with regard to the return on equity.

Following the discussion in section 2.2.3, the analysis here considers the income impact on Aboriginal businesses of between \$675,000 and \$3.5 million (in nominal dollars). Cumulatively, the return on equity (and hence the community re-investment) totals \$66 million (in nominal dollars). This estimate equals \$38.5 million in constant 2002 dollars.

### **Aboriginal Business Income Impact**

The bridge corporation is anticipated to be a 100% Aboriginally-owned entity. All income accruing to it – or \$38.5 million over 35 years – constitutes an Aboriginal income impact.

The re-investment of this money into income-yielding projects may further increase the Aboriginal income impact. Since the re-investment projects are not defined at this time, this potential income impact has not been included in the analysis.

#### **3.2.4 Ferry/Ice Bridge Income Losses**

The impacts on the income of Aboriginal businesses are offset in part by the lost income of Aboriginal businesses involved in the current ferry/ice bridge system. This income is estimated at \$700,000 per year or about 40% of the total annual income impact of the ferry/ice bridge system.

This estimate of Aboriginal business income is reflective of the current situation but is subject to change because of the periodic re-tendering of contracts. Assuming no change in the Aboriginal involvement in ferry/ice bridge contracts, the lost income totals \$24.5 million over the 35-year concession period.

#### **3.2.5 Other Benefits in the General Economy**

As discussed in Section 1.3, the toll system and the other financial arrangements associated with the bridge project re-direct most (but not all) of the economic benefits of the bridge project from road users and the GNWT to the bridge corporation.

The financial arrangements negate all economic benefits accruing to the GNWT and to the transportation sector that is servicing the mine resupply market. Indeed, the toll system implies a \$3.82 per tonne cost to this sector. Given the market conditions prevailing in the NWT, these costs will likely be passed on to the mines.

At a level of \$6 per tonne, the toll system redirects about 80% of the total community resupply benefit of \$7.17 per tonne associated with reduced transportation, handling and storage costs. The remaining \$1.23 per tonne (or about \$360,000 per year in the early years of the project and increasing to almost \$470,000 by 2040) accrues to business in the Yellowknife area. Given the market conditions prevailing in the NWT, these savings will likely be passed on to consumers.

### Aboriginal Income Impact

The Aboriginal income benefit associated with the anticipated reduced prices is \$114,000 in 2006 or 32% of the total savings, in line with the Aboriginal population as a percentage of total population in the region. The Aboriginal income impact increases to \$155,000 by 2040. Over the concession period, this benefit sums to \$4.8 million.

The financial arrangements of the bridge leave unaltered the benefits that flow to non-commercial travelers. This benefit – i.e. the avoided costs to motorists – is estimated at \$780,000 per year in the early years of the project and increasing to \$1.1 million in 2040. In line with the ethnic make-up of the region, 32% of this income benefit or \$250,000 in the early years of the project and increasing to \$345,000 by 2040 will accrue to Aboriginal persons. Over the concession period, this benefit sums to \$10.3 million.

#### 3.2.6 Summary of Aboriginal Income Impacts

Table 3-3 summarizes the Aboriginal income impacts. The table shows that the bridge project will generate \$2.5 million of Aboriginal business income during construction and an estimated \$40,000 million later on in the concession period when some more major maintenance may be necessary.

Table 3-3 provides a summary of the Aboriginal business income impact and shows that the bridge project (including community re-investment) is estimated to create \$60 million of Aboriginal business income over the construction and 35-year concession period. This compares with an estimated total Aboriginal business income estimate of \$24.5 million over the period if the ferry/ice bridge were kept in operation. The net Aboriginal business impact, accounting for the lost income from the ferry/ice bridge operations, is estimated at \$36.5 million.



**Table 3-3 Cumulative Aboriginal Income Impacts**

	2004-2006	2006-2040	Total
	'000 Constant \$		
Construction	2,490		2,490
Bridge corporation administration		5,250	5,250
Minor Maintenance		4,200	4,200
Major Maintenance		40	40
Toll Operation		10,500	10,500
<b>Sub Total</b>	2,490	19,990	22,480
Community re-investment		38,500	38,500
<b>Sub Total</b>	2,490	58,490	60,980
Ferry/ice bridge		(24,500)	(24,500)
<b>Total Business Income Impacts</b>	2,490	33,990	36,480

The Aboriginal income impact in the general economy (through lower prices) adds an additional \$15.1 million for a total net income impact of \$51.6 million.

### 3.3 POST-CONCESSION PERIOD

As mentioned above, when the concession period of the bridge project comes to an end (in 2040 according to current estimates), all responsibility for operating and maintaining the bridge will pass from the bridge corporation to the GNWT. Likewise, all revenue generated by the toll (if any) will belong to the government.

#### Toll Scenario

Most of the Aboriginal income benefits associated with the toll system and bridge maintenance outlined in Section 3.2 will continue if the GNWT decides to maintain the bridge toll. There are no apparent operational considerations to change the way the bridge toll or the bridge maintenance is handled. There will be two changes however, that will affect income for Aboriginal businesses. They are:

- the cessation of operations of the Aboriginally-owned bridge corporation, resulting in a reduced Aboriginal business income of \$450,000 per year; and
- the cessation of the income flow to the bridge corporation associated with the return on equity.

### No-Toll Scenario

If the government decides to discontinue the toll, all Aboriginal business income impacts associated with toll collection will cease. The Aboriginal business income impact in this no-toll scenario, then, would be those associated with the maintenance of the bridge (\$120,000 annually) minus the lost Aboriginal business impact associated with the ferry/ice bridge. The resulting Aboriginal business impact is estimated at minus \$580,000.

The no-toll scenario does, however, expand the Aboriginal income impact because:

- there will be cost reduction for non-commercial traffic and thus avoided costs for individuals; and
- community resupply transportation, warehousing and handling cost reductions will accrue (eventually) to consumers in the form of lower prices.

Aboriginal people will share in this income impact in proportion with their share in the population. The Aboriginal income impact is estimated at \$927,000 in 2040 and increasing after that in line with traffic volumes.

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## 4. NON-QUANTIFIED ABORIGINAL IMPACTS

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There are a number of non-quantified impacts on Aboriginal people in the NWT if the project goes ahead. These are by their nature difficult to quantify and are listed here to complete the impact estimates presented above.

These impacts, which are both economic and social, include:

- increased employment and business income as a result of the community re-investment of the return on equity flowing to the bridge corporation;
- increased opportunities for Aboriginal training; and
- improved connections between a number of Aboriginal communities and Yellowknife and, therefore, reduced isolation and improved access to government services and employment opportunities.

To the extent that these additional benefits are economic in nature, they would tend to increase the economic impacts on Aboriginal persons estimated for the project. To the extent that they are social in nature, they would tend to improve the quality of life of Aboriginal residents of the NWT.

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## 5. CONCLUSION

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The final definition of the Deh Cho bridge project is still under discussion and negotiation. For the purposes of this analysis, it has been assumed, among others, that:

- the project will include a manual toll booth at the bridge; and
- the contracting strategy for building, operating, and maintaining the project will seek to maximize Aboriginal involvement.

The analysis shows that, under these assumptions, the bridge project will increase Aboriginal employment and Aboriginal business income. In addition, the bridge project will lead to increased income for all Aboriginal people in the region due to:

- marginally lower prices because the bridge implies retail business savings even after the toll is taken into account; and
- lower non-commercial travel costs.

The analysis presented here is generally conservative in that it relies on the Prolog's Conservative Case and not the Probable Case. In addition, increased employment and business income opportunities for Aboriginal people may be realized as a result of regional and territorial economic development stimulated by the greater efficiency and reliability of the highway network.